



# DURANGO AREA ASSOCIATION OF REALTORS®

## 2025 MLS Data Yearly Statistical Release

La Plata County's housing market in 2025 looked a lot like 2024—steady overall, with a few noticeable shifts.

Single-family home sales were nearly the same as last year, with just 8 fewer sales than in 2024 and 8 more than in 2023. Condo and townhome sales outside the resort area dipped slightly from 2024 but were still much higher than in 2023. Buyer demand remained consistent.

The biggest change in 2025 was more homes for sale. By December, there were 16% more single-family homes and 43% more condos and townhomes on the market compared to 2024. With more choices available, homes took longer to sell and buyers had more room to be selective creating more competition among sellers. Homes that sold were typically priced well and move-in ready. Rural areas slowed more than Durango's urban center, likely due in part to rising insurance costs. However, overall inventory levels were still well below what was typical before COVID—though sellers are no longer used to longer selling times.

**Durango In-Town** saw single-family home sales increase by 10%, while the median price dropped 8%. Condo and townhome sales fell 7%, but the median price rose 3%. This reflects the types of homes selling, not a major shift in values.

**Rural Durango** had about the same number of sales, but homes stayed on the market 16% longer. The median price rose 10%, largely because there were significantly more \$2 million-plus home sales than last year.

**Bayfield**, both in-town and rural showed stability in 2025. The median price for a rural Bayfield single-family home is \$541,500.

The **Resort Area** slowed in 2025, with more homes available than in recent years. Median prices dropped—especially for condos and townhomes—but this was mainly due to smaller units selling, not falling values overall.

Looking ahead to 2026, the market is expected to feel much like 2025: steady buyers, slightly rising inventory, and home prices that remain stable or increase modestly in line with inflation.

|   | TOTAL 2023  | TOTAL 2024  | TOTAL 2025  | 24-25 Change | % Change |
|---|-------------|-------------|-------------|--------------|----------|
| <b>La Plata County Homes</b>                  |             |             |             |              |          |
| Median  | \$660,450   | \$675,827   | \$695,000   | \$19,173     | 2.8%     |
| # sold  | 842         | 858         | 850         | -8           | -0.9%    |
| <b>Durango In town Homes</b>                  |             |             |             |              |          |
| median  | \$780,000   | \$928,500   | \$850,000   | (\$78,500)   | -8.5%    |
| # sold  | 123         | 114         | 125         | 11           | 9.6%     |
| <b>Durango Country Homes</b>                  |             |             |             |              |          |
| median  | \$870,000   | \$845,000   | \$930,000   | \$85,000     | 10.1%    |
| # sold  | 285         | 283         | 277         | -6           | -2.1%    |
| <b>Durango Condo/Townhomes</b>                |             |             |             |              |          |
| Median  | \$529,000   | \$530,000   | \$545,000   | \$15,000     | 2.8%     |
| # sold  | 124         | 169         | 157         | -12          | -7.1%    |
| <b>Bayfield In Town Homes</b>                 |             |             |             |              |          |
| Median  | \$490,000   | \$515,000   | \$522,500   | \$7,500      | 1.5%     |
| # sold  | 43          | 48          | 44          | -4           | -8.3%    |
| <b>Bayfield Country Homes</b>                 |             |             |             |              |          |
| Median  | \$531,250   | \$538,900   | \$541,500   | \$2,600      | 0.5%     |
| # sold  | 90          | 89          | 96          | 7            | 7.9%     |
| <b>Dgo Mountain Homes- Resort Area</b>        |             |             |             |              |          |
| Median  | \$2,090,000 | \$1,699,000 | \$1,592,000 | (\$107,000)  | -6.3%    |
| # sold  | 33          | 25          | 22          | -3           | -12.0%   |
| <b>Dgo Mountain Condos &amp; Townhomes</b>    |             |             |             |              |          |
| Median  | \$525,000   | \$705,000   | \$520,500   | (\$184,500)  | -26.2%   |
| # sold  | 105         | 83          | 73          | -10          | -12.0%   |
| <b>Land, 1-10 Acres, La Plata Residential</b> |             |             |             |              |          |
| Median  | \$142,500   | \$147,000   | \$163,750   | \$16,750     | 11.4%    |
| # sold  | 75          | 84          | 64          | -20          | -23.8%   |

\*Disclaimers: Totals do not include Mobile Homes sold without land. This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.





| Property Type   | Average Price | Median Price | Total Volume  | Number Sold | Avg. Days on Market | High Price   | Low Price   | Residential Sales *                         |
|---|---------------|--------------|---------------|-------------|---------------------|--------------|-------------|---|
| <b>IN TOWN HOMES</b>                                      |               |              |               |             |                     |              |             | *outside La Plata County sales not counted* |
| Durango   | \$1,010,235   | \$850,000    | \$126,279,425 | 125         | 75                  | \$3,295,000  | \$400,000   | <b>Below \$250,000</b>                      |
| Bayfield  | \$501,728     | \$522,500    | \$22,076,070  | 44          | 89                  | \$670,000    | \$175,000   | 58  |
| Ignacio   | \$322,954     | \$337,000    | \$3,552,500   | 11          | 107                 | \$399,000    | \$165,000   |   |
| <b>COUNTRY HOMES</b>                                      |               |              |               |             |                     |              |             |   |
| La Plata County Combined**                                | \$1,017,388   | \$784,090    | \$422,216,345 | 415         | 117                 | \$18,375,000 | \$97,500    | <b>\$250,000-\$499,999</b>                  |
| Durango   | \$1,222,553   | \$930,000    | \$338,647,414 | 277         | 118                 | \$18,375,000 | \$175,000   | 201   |
| Bayfield  | \$629,311     | \$541,500    | \$60,413,884  | 96          | 104                 | \$2,100,000  | \$97,500    |   |
| Ignacio   | \$634,285     | \$592,000    | \$10,148,560  | 16          | 190                 | \$1,275,000  | \$240,000   |   |
| Vallecito   | \$500,249     | \$486,343    | \$13,006,487  | 26          | 105                 | \$925,000    | \$221,000   | <b>\$500,000 - \$749,999</b>                |
| Durango Mountain Area                                     | \$2,031,561   | \$1,592,000  | \$44,694,363  | 22          | 114                 | \$5,150,000  | \$400,000   | 234   |
| <b>CONDO/TOWNHOMES</b>                                    |               |              |               |             |                     |              |             |   |
| Durango   | \$585,404     | \$545,000    | \$91,908,511  | 157         | 89                  | \$1,300,000  | \$185,000   | <b>\$750,000 - \$999,999</b>                |
| Bayfield  | \$371,616     | \$367,450    | \$4,459,400   | 12          | 158                 | \$437,900    | \$345,000   |   |
| Durango Mountain Area                                     | \$879,108     | \$520,500    | \$64,174,900  | 73          | 116                 | \$3,100,000  | \$145,500   | 158   |
| <b>FARM/RANCH</b>   |               |              |               |             |                     |              |             |   |
| La Plata County Combined**                                | \$5,034,520   | \$3,002,500  | \$30,207,125  | 6           | 117                 | \$15,500,000 | \$1,802,125 | <b>\$1,000,000 - \$1,499,999</b>            |
| <b>LAND ( In Town )</b>                                   |               |              |               |             |                     |              |             |   |
| Durango   | \$365,940     | \$325,000    | \$9,148,500   | 25          | 268                 | \$895,000    | \$144,000   | 126   |
| Bayfield  | \$117,600     | \$116,500    | \$588,000     | 5           | 448                 | \$122,000    | \$116,500   |   |
| Ignacio   | \$0           | \$0          | \$0           | 0           | 0                   | \$0          | \$0         |   |
| <b>LAND (La Plata County Combined)**</b>                  |               |              |               |             |                     |              |             | <b>\$1,500,000 +</b>                        |
| Lots under 1 Acre   | \$211,060     | \$157,000    | \$6,965,000   | 33          | 254                 | \$740,000    | \$57,500    | 103   |
| 1 to 9.9 Acres  | \$217,256     | \$160,000    | \$12,818,153  | 59          | 113                 | \$1,670,805  | \$15,000    |   |
| 10 to 34.99 Acres   | \$888,900     | \$490,000    | \$8,889,000   | 10          | 188                 | \$3,000,000  | \$50,000    |   |
| 35 Acres or More  | \$515,238     | \$230,000    | \$15,972,400  | 31          | 154                 | \$3,290,000  | \$40,000    | <b>Total</b>                                |
| Agricultural  | \$690,000     | \$792,500    | \$2,760,000   | 4           | 49                  | \$875,000    | \$300,000   | 880   |
| Multi-Family  | \$0           | \$0          | \$0           | 0           | 0                   | \$0          | \$0         |   |
| Durango Mountain Area Land                                | \$358,171     | \$198,750    | \$5,730,750   | 16          | 111                 | \$842,000    | \$100,000   |   |
| <b>BUSINESS &amp; INCOME (La Plata County Combined)**</b> |               |              |               |             |                     |              |             |   |
| Business Opportunities                                    | \$174,500     | \$174,500    | \$349,000     | 2           | 306                 | \$300,000    | \$49,000    |   |
| Commercial Land   | \$848,750     | \$257,500    | \$6,790,000   | 8           | 344                 | \$2,700,000  | \$115,000   |   |
| Mobile/Modular - No Land                                  | \$111,851     | \$115,000    | \$3,355,549   | 30          | 97                  | \$180,000    | \$52,000    |   |
| Multi-Family  | \$1,897,714   | \$1,395,000  | \$13,284,000  | 7           | 86                  | \$4,499,000  | \$860,000   |   |
| <b>FRACTIONAL &amp; TIMESHARES</b>                        |               |              |               |             |                     |              |             |   |
| 1/8 Fractional - ALL RESORTS                              | \$116,625     | \$110,000    | \$933,000     | 8           | 121                 | \$171,000    | \$75,000    |   |
| 1/4 Fractional - ALL RESORTS                              | \$39,900      | \$39,900     | \$39,900      | 1           | 355                 | \$39,900     | \$39,900    |   |

La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, and Vallecito rural properties . The DGO MTN area includes all properties north of and including Rockwood subdivision in LaPlata County  
 This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## Annual Trends

| Durango In Town Homes             |                |                |                |                |                |                |               |                |               |               |               |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|---------------|---------------|---------------|
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019          | 2018           | 2017          | 2016          | 2015          |
| <b>Average Price</b>              | \$ 1,010,235   | \$ 1,055,075   | \$ 885,022     | \$ 886,320     | \$ 762,683     | \$ 645,965     | \$ 581,307    | \$ 555,973     | \$ 523,717    | \$ 497,572    | \$ 457,848    |
| <b>Median Price</b>               | \$ 850,000     | \$ 928,500     | \$ 780,000     | \$ 760,000     | \$ 650,000     | \$ 575,000     | \$ 506,625    | \$ 487,000     | \$ 449,000    | \$ 464,250    | \$ 436,500    |
| <b>Total Volume</b>               | \$ 126,279,425 | \$ 120,278,621 | \$ 108,857,763 | \$ 123,198,514 | \$ 138,045,767 | \$ 139,528,564 | \$ 96,497,031 | \$ 100,631,204 | \$ 97,935,259 | \$ 87,572,694 | \$ 80,581,415 |
| <b>Number Sold</b>                | 125            | 114            | 123            | 139            | 181            | 216            | 166           | 181            | 187           | 176           | 176           |
| <b>Avg. Days on Market</b>        | 75             | 66             | 73             | 77             | 88             | 129            | 134           | 109            | 122           | 116           | 106           |
| <b>High Price</b>                 | \$ 3,295,000   | \$ 3,900,000   | \$ 2,100,000   | \$ 2,575,000   | \$ 1,999,000   | \$ 1,995,000   | \$ 3,100,000  | \$ 1,600,000   | \$ 1,761,511  | \$ 1,298,888  | \$ 1,018,000  |
| <b>Low Price</b>                  | \$ 400,000     | \$ 469,000     | \$ 360,000     | \$ 325,000     | \$ 315,000     | \$ 283,500     | \$ 182,000    | \$ 260,000     | \$ 225,000    | \$ 230,000    | \$ 190,000    |
| Percent Change from Previous Year |                |                |                |                |                |                |               |                |               |               |               |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019          | 2018           | 2017          | 2016          | 2015          |
| <b>Average Price</b>              | -4%            | 19%            | 0%             | 16%            | 18%            | 11%            | 5%            | 6%             | 5%            | 9%            | 1%            |
| <b>Median Price</b>               | -8%            | 19%            | 3%             | 17%            | 13%            | 13%            | 4%            | 8%             | -3%           | 6%            | 9%            |
| <b>Total Volume</b>               | 5%             | 10%            | -12%           | -11%           | -1%            | 45%            | -4%           | 3%             | 12%           | 9%            | -7%           |
| <b>Number Sold</b>                | 10%            | -7%            | -12%           | -23%           | -16%           | 30%            | -8%           | -3%            | 6%            | 0%            | -8%           |
| <b>Avg. Days on Market</b>        | 14%            | -10%           | -5%            | -13%           | -32%           | -4%            | 23%           | -11%           | 5%            | 9%            | 0%            |
| <b>High Price</b>                 | -16%           | 86%            | -18%           | 29%            | 0%             | -36%           | 94%           | -9%            | 36%           | 28%           | -26%          |
| <b>Low Price</b>                  | -15%           | 30%            | 11%            | 3%             | 11%            | 56%            | -30%          | 16%            | -2%           | 21%           | 28%           |
| Bayfield In Town Homes            |                |                |                |                |                |                |               |                |               |               |               |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019          | 2018           | 2017          | 2016          | 2015          |
| <b>Average Price</b>              | \$ 501,728     | \$ 499,200     | \$ 467,095     | \$ 475,930     | \$ 405,634     | \$ 339,557     | \$ 337,263    | \$ 320,875     | \$ 299,415    | \$ 290,341    | \$ 275,022    |
| <b>Median Price</b>               | \$ 522,500     | \$ 515,000     | \$ 490,000     | \$ 463,750     | \$ 399,000     | \$ 331,500     | \$ 334,000    | \$ 320,000     | \$ 298,200    | \$ 293,500    | \$ 272,000    |
| <b>Total Volume</b>               | \$ 22,076,070  | \$ 23,961,600  | \$ 20,085,115  | \$ 29,507,705  | \$ 26,366,226  | \$ 27,164,575  | \$ 20,573,100 | \$ 13,155,900  | \$ 19,761,400 | \$ 16,549,469 | \$ 16,226,350 |
| <b>Number Sold</b>                | 44             | 48             | 43             | 62             | 65             | 80             | 61            | 41             | 66            | 57            | 59            |
| <b>Avg. Days on Market</b>        | 89             | 81             | 92             | 62             | 64             | 88             | 107           | 89             | 101           | 92            | 91            |
| <b>High Price</b>                 | \$ 670,000     | \$ 900,000     | \$ 649,000     | \$ 765,000     | \$ 735,000     | \$ 515,000     | \$ 595,000    | \$ 435,000     | \$ 435,000    | \$ 410,000    | \$ 420,000    |
| <b>Low Price</b>                  | \$ 175,000     | \$ 147,000     | \$ 152,500     | \$ 255,000     | \$ 116,000     | \$ 175,025     | \$ 234,500    | \$ 215,000     | \$ 91,000     | \$ 147,000    | \$ 75,000     |
| Percent Change from Previous Year |                |                |                |                |                |                |               |                |               |               |               |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019          | 2018           | 2017          | 2016          | 2015          |
| <b>Average Price</b>              | 1%             | 7%             | -2%            | 17%            | 19%            | 1%             | 5%            | 7%             | 3%            | 6%            | 10%           |
| <b>Median Price</b>               | 1%             | 5%             | 6%             | 16%            | 20%            | -1%            | 4%            | 7%             | 2%            | 8%            | 9%            |
| <b>Total Volume</b>               | -8%            | 19%            | -32%           | 12%            | -3%            | 32%            | 56%           | -33%           | 19%           | 2%            | 8%            |
| <b>Number Sold</b>                | -8%            | 12%            | -31%           | -5%            | -19%           | 31%            | 49%           | -38%           | 16%           | -3%           | -2%           |
| <b>Avg. Days on Market</b>        | 10%            | -12%           | 48%            | -3%            | -27%           | -18%           | 20%           | -12%           | 10%           | 1%            | -11%          |
| <b>High Price</b>                 | -26%           | 39%            | -15%           | 4%             | 43%            | -13%           | 37%           | 0%             | 6%            | -2%           | 16%           |
| <b>Low Price</b>                  | 19%            | -4%            | -40%           | 120%           | -34%           | -25%           | 9%            | 136%           | -38%          | 96%           | -44%          |

## Annual Trends

| Ignacio In Town Homes                    |                |                |                |                |                |                |                |                |                |                |                |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|  | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>                     | \$ 322,954     | \$ 355,285     | \$ 379,500     | \$ 209,045     | \$ 234,875     | \$ 227,575     | \$ 163,933     | \$ 198,983     | \$ 249,500     | \$ 156,000     | \$ 162,987     |
| <b>Median Price</b>                      | \$ 337,000     | \$ 360,000     | \$ 392,500     | \$ 210,000     | \$ 237,000     | \$ 247,000     | \$ 168,250     | \$ 202,000     | \$ 244,000     | \$ 155,000     | \$ 188,500     |
| <b>Total Volume</b>                      | \$ 3,552,500   | \$ 2,487,000   | \$ 3,036,000   | \$ 2,299,500   | \$ 1,879,000   | \$ 2,275,750   | \$ 983,600     | \$ 1,193,900   | \$ 748,500     | \$ 624,000     | \$ 1,955,855   |
| <b>Number Sold</b>                       | 11             | 7              | 8              | 11             | 8              | 10             | 6              | 6              | 3              | 4              | 12             |
| <b>Avg. Days on Market</b>               | 107            | 56             | 71             | 87             | 164            | 101            | 112            | 100            | 148            | 156            | 139            |
| <b>High Price</b>                        | \$ 399,000     | \$ 422,900     | \$ 449,000     | \$ 385,000     | \$ 330,000     | \$ 290,000     | \$ 220,000     | \$ 265,000     | \$ 269,500     | \$ 190,000     | \$ 235,000     |
| <b>Low Price</b>                         | \$ 165,000     | \$ 250,000     | \$ 275,000     | \$ 65,000      | \$ 145,000     | \$ 115,000     | \$ 85,600      | \$ 90,000      | \$ 235,000     | \$ 124,000     | \$ 82,500      |
| Percent Change from Previous Year        |                |                |                |                |                |                |                |                |                |                |                |
|  | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>                     | -9%            | -6%            | 82%            | -11%           | 3%             | 39%            | -18%           | -20%           | 60%            | -4%            | 14%            |
| <b>Median Price</b>                      | -6%            | -8%            | 87%            | -11%           | -4%            | 47%            | -17%           | -17%           | 57%            | -18%           | 48%            |
| <b>Total Volume</b>                      | 43%            | -18%           | 32%            | 22%            | -17%           | 131%           | -18%           | 60%            | 20%            | -68%           | 71%            |
| <b>Number Sold</b>                       | 57%            | -13%           | -27%           | 38%            | -20%           | 67%            | 0%             | 100%           | -25%           | -67%           | 50%            |
| <b>Avg. Days on Market</b>               | 91%            | -21%           | -18%           | -47%           | 62%            | -10%           | 12%            | -32%           | -5%            | 12%            | -13%           |
| <b>High Price</b>                        | -6%            | -6%            | 17%            | 17%            | 14%            | 32%            | -17%           | -2%            | 42%            | -19%           | -21%           |
| <b>Low Price</b>                         | -34%           | -9%            | 323%           | -55%           | 26%            | 34%            | -5%            | -62%           | 90%            | 50%            | 57%            |
| Country Homes - La Plata County Combined |                |                |                |                |                |                |                |                |                |                |                |
|  | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>                     | \$ 1,017,388   | \$ 848,439     | \$ 928,923     | \$ 839,279     | \$ 719,260     | \$ 579,644     | \$ 500,566     | \$ 497,406     | \$ 450,924     | \$ 453,697     | \$ 417,732     |
| <b>Median Price</b>                      | \$ 784,090     | \$ 720,000     | \$ 717,000     | \$ 675,000     | \$ 575,000     | \$ 486,900     | \$ 420,000     | \$ 419,000     | \$ 392,500     | \$ 377,500     | \$ 359,000     |
| <b>Total Volume</b>                      | \$ 422,216,345 | \$ 348,708,749 | \$ 385,503,054 | \$ 432,229,048 | \$ 512,832,594 | \$ 399,375,365 | \$ 275,812,069 | \$ 261,276,598 | \$ 253,870,363 | \$ 258,153,745 | \$ 217,638,610 |
| <b>Number Sold</b>                       | 415            | 411            | 415            | 515            | 713            | 689            | 551            | 545            | 563            | 569            | 521            |
| <b>Avg. Days on Market</b>               | 117            | 103            | 94             | 89             | 92             | 133            | 130            | 135            | 136            | 143            | 145            |
| <b>High Price</b>                        | \$ 18,375,000  | \$ 6,500,000   | \$ 12,200,000  | \$ 8,843,142   | \$ 6,500,000   | \$ 8,250,000   | \$ 6,535,000   | \$ 2,800,000   | \$ 2,300,000   | \$ 11,000,000  | \$ 2,200,000   |
| <b>Low Price</b>                         | \$ 97,500      | \$ 96,000      | \$ 150,000     | \$ 115,000     | \$ 50,000      | \$ 55,000      | \$ 60,000      | \$ 48,000      | \$ 75,000      | \$ 42,531      | \$ 40,000      |
| Percent Change from Previous Year        |                |                |                |                |                |                |                |                |                |                |                |
|  | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>                     | 20%            | -9%            | 11%            | 17%            | 24%            | 16%            | 1%             | 10%            | -1%            | 9%             | -1%            |
| <b>Median Price</b>                      | 9%             | 0%             | 6%             | 17%            | 18%            | 16%            | 0%             | 7%             | 4%             | 5%             | 4%             |
| <b>Total Volume</b>                      | 21%            | -10%           | -11%           | -16%           | 28%            | 45%            | 6%             | 3%             | -2%            | 19%            | 5%             |
| <b>Number Sold</b>                       | 1%             | -1%            | -19%           | -28%           | 3%             | 25%            | 1%             | -3%            | -1%            | 9%             | 6%             |
| <b>Avg. Days on Market</b>               | 14%            | 10%            | 6%             | -3%            | -31%           | 2%             | -4%            | -1%            | -5%            | -1%            | -6%            |
| <b>High Price</b>                        | 183%           | -47%           | 38%            | 36%            | -21%           | 26%            | 133%           | 22%            | -79%           | 400%           | -34%           |
| <b>Low Price</b>                         | 2%             | -36%           | 30%            | 130%           | -9%            | -8%            | 25%            | -36%           | 76%            | 6%             | -14%           |

## Annual Trends

| Country Homes - Durango           |                |                |                |                |                |                |                |                |                |                |                |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>              | \$ 1,222,553   | \$ 943,242     | \$ 1,076,834   | \$ 960,907     | \$ 834,651     | \$ 666,359     | \$ 570,548     | \$ 553,574     | \$ 514,031     | \$ 509,780     | \$ 478,786     |
| <b>Median Price</b>               | \$ 930,000     | \$ 845,000     | \$ 870,000     | \$ 775,000     | \$ 685,000     | \$ 569,750     | \$ 482,000     | \$ 495,000     | \$ 445,000     | \$ 439,000     | \$ 400,000     |
| <b>Total Volume</b>               | \$ 338,647,414 | \$ 266,937,756 | \$ 306,897,784 | \$ 325,747,493 | \$ 401,467,564 | \$ 303,860,045 | \$ 202,544,783 | \$ 196,518,907 | \$ 194,303,879 | \$ 196,775,395 | \$ 176,672,342 |
| <b>Number Sold</b>                | 277            | 283            | 285            | 339            | 481            | 456            | 355            | 355            | 378            | 386            | 369            |
| <b>Avg. Days on Market</b>        | 118            | 102            | 97             | 96             | 93             | 148            | 129            | 130            | 135            | 143            | 141            |
| <b>High Price</b>                 | \$ 18,375,000  | \$ 3,899,875   | \$ 12,200,000  | \$ 8,843,142   | \$ 6,500,000   | \$ 8,250,000   | \$ 6,535,000   | \$ 2,800,000   | \$ 2,300,000   | \$ 11,000,000  | \$ 2,200,000   |
| <b>Low Price</b>                  | \$ 175,000     | \$ 96,000      | \$ 150,000     | \$ 115,000     | \$ 50,000      | \$ 150,000     | \$ 63,000      | \$ 124,500     | \$ 82,000      | \$ 42,531      | \$ 80,900      |
| Percent Change from Previous Year |                |                |                |                |                |                |                |                |                |                |                |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>              | 30%            | -12%           | 12%            | 15%            | 25%            | 17%            | 3%             | 8%             | 1%             | 6%             | -2%            |
| <b>Median Price</b>               | 10%            | -3%            | 12%            | 13%            | 20%            | 18%            | -3%            | 11%            | 1%             | 10%            | 0%             |
| <b>Total Volume</b>               | 27%            | -13%           | -6%            | -19%           | 32%            | 50%            | 3%             | 1%             | -1%            | 11%            | 13%            |
| <b>Number Sold</b>                | -2%            | -1%            | -16%           | -30%           | 5%             | 28%            | 0%             | -6%            | -2%            | 5%             | 15%            |
| <b>Avg. Days on Market</b>        | 16%            | 5%             | 1%             | 3%             | -37%           | 15%            | -1%            | -4%            | -6%            | 1%             | 1%             |
| <b>High Price</b>                 | 371%           | -68%           | 38%            | 36%            | -21%           | 26%            | 133%           | 22%            | -79%           | 400%           | -34%           |
| <b>Low Price</b>                  | 82%            | -36%           | 30%            | 130%           | -67%           | 138%           | -49%           | 52%            | 93%            | -47%           | 74%            |
| Country Homes - Bayfield          |                |                |                |                |                |                |                |                |                |                |                |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>              | \$ 629,311     | \$ 677,095     | \$ 628,109     | \$ 669,516     | \$ 495,934     | \$ 447,706     | \$ 396,725     | \$ 350,029     | \$ 331,631     | \$ 364,256     | \$ 276,703     |
| <b>Median Price</b>               | \$ 541,500     | \$ 538,900     | \$ 531,250     | \$ 545,500     | \$ 444,000     | \$ 373,450     | \$ 347,000     | \$ 319,500     | \$ 300,000     | \$ 296,175     | \$ 265,000     |
| <b>Total Volume</b>               | \$ 60,413,884  | \$ 60,261,500  | \$ 56,529,879  | \$ 81,011,442  | \$ 69,926,819  | \$ 72,528,420  | \$ 55,144,841  | \$ 46,553,938  | \$ 43,775,405  | \$ 44,439,350  | \$ 26,563,502  |
| <b>Number Sold</b>                | 96             | 89             | 90             | 121            | 141            | 162            | 139            | 133            | 132            | 122            | 96             |
| <b>Avg. Days on Market</b>        | 104            | 107            | 72             | 67             | 86             | 99             | 118            | 130            | 135            | 115            | 132            |
| <b>High Price</b>                 | \$ 2,100,000   | \$ 6,500,000   | \$ 3,200,000   | \$ 5,950,000   | \$ 1,300,000   | \$ 2,500,000   | \$ 2,250,000   | \$ 1,725,000   | \$ 950,000     | \$ 4,600,000   | \$ 600,000     |
| <b>Low Price</b>                  | \$ 97,500      | \$ 190,000     | \$ 250,000     | \$ 175,000     | \$ 187,000     | \$ 95,000      | \$ 125,000     | \$ 48,000      | \$ 127,500     | \$ 85,000      | \$ 70,001      |
| Percent Change from Previous Year |                |                |                |                |                |                |                |                |                |                |                |
|                                   | 2025           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           | 2018           | 2017           | 2016           | 2015           |
| <b>Average Price</b>              | -7%            | 8%             | -6%            | 35%            | 11%            | 13%            | 13%            | 6%             | -9%            | 32%            | -14%           |
| <b>Median Price</b>               | 0%             | 1%             | -3%            | 23%            | 19%            | 8%             | 9%             | 7%             | 1%             | 12%            | 1%             |
| <b>Total Volume</b>               | 0%             | 7%             | -30%           | 16%            | -4%            | 32%            | 18%            | 6%             | -1%            | 67%            | -30%           |
| <b>Number Sold</b>                | 8%             | -1%            | -26%           | -14%           | -13%           | 17%            | 5%             | 1%             | 8%             | 27%            | -18%           |
| <b>Avg. Days on Market</b>        | -3%            | 49%            | 7%             | -22%           | -13%           | -16%           | -9%            | -4%            | 17%            | -13%           | -25%           |
| <b>High Price</b>                 | -68%           | 103%           | -46%           | 358%           | -48%           | 11%            | 30%            | 82%            | -79%           | 667%           | -56%           |
| <b>Low Price</b>                  | -49%           | -24%           | 43%            | -6%            | 97%            | -24%           | 160%           | -62%           | 50%            | 21%            | 47%            |

## Annual Trends

| <b>Country Homes - Ignacio</b>           |               |               |               |               |               |               |              |               |              |               |              |
|--|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|---------------|--------------|
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017         | 2016          | 2015         |
| <b>Average Price</b>                     | \$ 634,285    | \$ 553,112    | \$ 552,938    | \$ 470,352    | \$ 418,475    | \$ 320,597    | \$ 281,668   | \$ 333,287    | \$ 304,417   | \$ 275,980    | \$ 289,214   |
| <b>Median Price</b>                      | \$ 592,000    | \$ 542,000    | \$ 519,500    | \$ 460,000    | \$ 360,000    | \$ 285,000    | \$ 280,000   | \$ 289,000    | \$ 313,250   | \$ 240,000    | \$ 250,000   |
| <b>Total Volume</b>                      | \$ 10,148,560 | \$ 9,956,019  | \$ 9,952,891  | \$ 10,818,113 | \$ 17,157,487 | \$ 7,053,150  | \$ 9,295,045 | \$ 8,998,750  | \$ 6,088,350 | \$ 6,899,500  | \$ 6,073,500 |
| <b>Number Sold</b>                       | 16            | 18            | 18            | 23            | 41            | 22            | 33           | 27            | 20           | 25            | 21           |
| <b>Avg. Days on Market</b>               | 190           | 107           | 153           | 104           | 108           | 98            | 142          | 176           | 181          | 179           | 149          |
| <b>High Price</b>                        | \$ 1,275,000  | \$ 800,000    | \$ 1,200,000  | \$ 775,000    | \$ 975,000    | \$ 599,000    | \$ 535,000   | \$ 655,000    | \$ 472,200   | \$ 515,000    | \$ 620,000   |
| <b>Low Price</b>                         | \$ 240,000    | \$ 225,000    | \$ 287,625    | \$ 250,000    | \$ 135,000    | \$ 118,500    | \$ 145,000   | \$ 70,000     | \$ 87,500    | \$ 130,000    | \$ 162,500   |
| <b>Percent Change from Previous Year</b> |               |               |               |               |               |               |              |               |              |               |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017         | 2016          | 2015         |
| <b>Average Price</b>                     | 15%           | 0%            | 18%           | 12%           | 31%           | 14%           | -15%         | 9%            | 10%          | -5%           | 20%          |
| <b>Median Price</b>                      | 9%            | 4%            | 13%           | 28%           | 26%           | 2%            | -3%          | -8%           | 31%          | -4%           | 17%          |
| <b>Total Volume</b>                      | 2%            | 0%            | -8%           | -37%          | 143%          | -24%          | 3%           | 48%           | -12%         | 14%           | 33%          |
| <b>Number Sold</b>                       | -11%          | 0%            | -22%          | -44%          | 86%           | -33%          | 22%          | 35%           | -20%         | 19%           | 11%          |
| <b>Avg. Days on Market</b>               | 78%           | -30%          | 47%           | -4%           | 10%           | -31%          | -19%         | -3%           | 1%           | 20%           | -6%          |
| <b>High Price</b>                        | 59%           | -33%          | 55%           | -21%          | 63%           | 12%           | -18%         | 39%           | -8%          | -17%          | 39%          |
| <b>Low Price</b>                         | 7%            | -22%          | 15%           | 85%           | 14%           | -18%          | 107%         | -20%          | -33%         | -20%          | 83%          |
| <b>Country Homes - Vallecito</b>         |               |               |               |               |               |               |              |               |              |               |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017         | 2016          | 2015         |
| <b>Average Price</b>                     | \$ 500,249    | \$ 550,165    | \$ 551,022    | \$ 457,875    | \$ 485,614    | \$ 325,178    | \$ 367,808   | \$ 339,476    | \$ 294,022   | \$ 278,875    | \$ 237,979   |
| <b>Median Price</b>                      | \$ 486,343    | \$ 560,000    | \$ 521,000    | \$ 412,500    | \$ 413,500    | \$ 317,000    | \$ 314,875   | \$ 299,000    | \$ 276,900   | \$ 251,750    | \$ 219,900   |
| <b>Total Volume</b>                      | \$ 13,006,487 | \$ 11,553,474 | \$ 12,122,500 | \$ 14,652,000 | \$ 24,280,724 | \$ 15,933,750 | \$ 8,827,400 | \$ 10,184,300 | \$ 9,702,729 | \$ 10,039,500 | \$ 8,329,266 |
| <b>Number Sold</b>                       | 26            | 21            | 22            | 32            | 50            | 49            | 24           | 30            | 33           | 36            | 35           |
| <b>Avg. Days on Market</b>               | 105           | 91            | 90            | 87            | 86            | 118           | 192          | 165           | 120          | 216           | 226          |
| <b>High Price</b>                        | \$ 925,000    | \$ 950,000    | \$ 900,000    | \$ 1,275,000  | \$ 1,371,394  | \$ 822,500    | \$ 1,024,000 | \$ 870,000    | \$ 660,000   | \$ 560,000    | \$ 595,000   |
| <b>Low Price</b>                         | \$ 221,000    | \$ 225,000    | \$ 200,000    | \$ 215,000    | \$ 159,000    | \$ 55,000     | \$ 60,000    | \$ 94,500     | \$ 75,000    | \$ 75,500     | \$ 40,000    |
| <b>Percent Change from Previous Year</b> |               |               |               |               |               |               |              |               |              |               |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017         | 2016          | 2015         |
| <b>Average Price</b>                     | -9%           | 0%            | 20%           | -6%           | 49%           | -12%          | 8%           | 15%           | 5%           | 17%           | -5%          |
| <b>Median Price</b>                      | -13%          | 7%            | 26%           | 0%            | 30%           | 1%            | 5%           | 8%            | 10%          | 14%           | 6%           |
| <b>Total Volume</b>                      | 13%           | -5%           | -17%          | -40%          | 52%           | 81%           | -13%         | 5%            | -3%          | 21%           | 0%           |
| <b>Number Sold</b>                       | 24%           | -5%           | -31%          | -36%          | 2%            | 104%          | -20%         | -9%           | -8%          | 3%            | 6%           |
| <b>Avg. Days on Market</b>               | 15%           | 1%            | 3%            | 1%            | -27%          | -39%          | 16%          | 38%           | -44%         | -4%           | 0%           |
| <b>High Price</b>                        | -3%           | 6%            | -29%          | -7%           | 67%           | -20%          | 18%          | 32%           | 18%          | -6%           | -24%         |
| <b>Low Price</b>                         | -2%           | 13%           | -7%           | 35%           | 189%          | -8%           | -37%         | 26%           | -1%          | 89%           | -20%         |

## Annual Trends

| Country Homes - Durango Mountain Area |               |               |               |               |                |               |               |               |               |               |               |
|---------------------------------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                       | 2025          | 2024          | 2023          | 2022          | 2021           | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                  | \$ 2,031,561  | \$ 2,084,120  | \$ 2,101,647  | \$ 1,942,387  | \$ 1,541,361   | \$ 1,118,751  | \$ 998,906    | \$ 1,004,321  | \$ 997,403    | \$ 817,780    | \$ 596,880    |
| <b>Median Price</b>                   | \$ 1,592,000  | \$ 1,699,000  | \$ 2,090,000  | \$ 1,650,000  | \$ 1,115,000   | \$ 947,500    | \$ 747,437    | \$ 804,500    | \$ 780,000    | \$ 555,000    | \$ 472,000    |
| <b>Total Volume</b>                   | \$ 44,694,363 | \$ 52,103,000 | \$ 69,354,368 | \$ 64,098,775 | \$ 73,985,350  | \$ 49,225,083 | \$ 19,978,125 | \$ 26,112,350 | \$ 12,966,250 | \$ 20,444,500 | \$ 12,534,500 |
| <b>Number Sold</b>                    | 22            | 25            | 33            | 33            | 48             | 44            | 20            | 26            | 13            | 25            | 21            |
| <b>Avg. Days on Market</b>            | 114           | 102           | 85            | 105           | 139            | 159           | 155           | 235           | 291           | 221           | 191           |
| <b>High Price</b>                     | \$ 5,150,000  | \$ 5,250,000  | \$ 6,500,000  | \$ 4,300,000  | \$ 8,745,000   | \$ 3,388,000  | \$ 4,176,750  | \$ 2,850,000  | \$ 2,035,000  | \$ 3,025,000  | \$ 2,425,000  |
| <b>Low Price</b>                      | \$ 400,000    | \$ 695,000    | \$ 105,000    | \$ 623,500    | \$ 360,000     | \$ 373,000    | \$ 317,500    | \$ 258,000    | \$ 325,000    | \$ 140,000    | \$ 129,000    |
| Percent Change from Previous Year     |               |               |               |               |                |               |               |               |               |               |               |
|                                       | 2025          | 2024          | 2023          | 2022          | 2021           | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                  | -3%           | -1%           | 8%            | 26%           | 38%            | 12%           | -1%           | 1%            | 22%           | 37%           | -24%          |
| <b>Median Price</b>                   | -6%           | -19%          | 27%           | 48%           | 18%            | 27%           | -7%           | 3%            | 41%           | 18%           | -25%          |
| <b>Total Volume</b>                   | -14%          | -25%          | 8%            | -13%          | 50%            | 146%          | -23%          | 101%          | -37%          | 63%           | -45%          |
| <b>Number Sold</b>                    | -12%          | -24%          | 0%            | -31%          | 9%             | 120%          | -23%          | 100%          | -48%          | 19%           | -28%          |
| <b>Avg. Days on Market</b>            | 12%           | 20%           | -19%          | -24%          | -13%           | 3%            | -34%          | -19%          | 32%           | 16%           | -28%          |
| <b>High Price</b>                     | -2%           | -19%          | 51%           | -51%          | 158%           | -19%          | 47%           | 40%           | -33%          | 25%           | 12%           |
| <b>Low Price</b>                      | -42%          | 562%          | -83%          | 73%           | -3%            | 17%           | 23%           | -21%          | 132%          | 9%            | -48%          |
| Condo/Townhomes - Durango             |               |               |               |               |                |               |               |               |               |               |               |
|                                       | 2025          | 2024          | 2023          | 2022          | 2021           | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                  | \$ 585,404    | \$ 572,678    | \$ 557,061    | \$ 503,716    | \$ 435,561     | \$ 375,202    | \$ 352,879    | \$ 346,754    | \$ 341,023    | \$ 319,860    | \$ 308,655    |
| <b>Median Price</b>                   | \$ 545,000    | \$ 530,000    | \$ 529,000    | \$ 469,000    | \$ 415,000     | \$ 354,900    | \$ 324,500    | \$ 325,000    | \$ 317,890    | \$ 304,900    | \$ 290,000    |
| <b>Total Volume</b>                   | \$ 91,908,511 | \$ 96,782,593 | \$ 69,075,600 | \$ 89,157,784 | \$ 109,325,858 | \$ 96,802,235 | \$ 76,927,666 | \$ 80,793,848 | \$ 79,799,556 | \$ 71,328,922 | \$ 68,212,906 |
| <b>Number Sold</b>                    | 157           | 169           | 124           | 177           | 251            | 258           | 218           | 233           | 234           | 223           | 221           |
| <b>Avg. Days on Market</b>            | 89            | 80            | 70            | 76            | 75             | 157           | 122           | 117           | 123           | 125           | 126           |
| <b>High Price</b>                     | \$ 1,300,000  | \$ 1,950,000  | \$ 1,550,000  | \$ 1,375,000  | \$ 1,500,000   | \$ 1,175,000  | \$ 1,100,000  | \$ 1,145,000  | \$ 1,250,000  | \$ 799,000    | \$ 1,237,500  |
| <b>Low Price</b>                      | \$ 185,000    | \$ 200,000    | \$ 225,000    | \$ 200,000    | \$ 111,000     | \$ 80,000     | \$ 105,000    | \$ 103,000    | \$ 75,000     | \$ 45,000     | \$ 78,000     |
| Percent Change from Previous Year     |               |               |               |               |                |               |               |               |               |               |               |
|                                       | 2025          | 2024          | 2023          | 2022          | 2021           | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                  | 2%            | 3%            | 11%           | 16%           | 16%            | 6%            | 2%            | 2%            | 7%            | 4%            | 7%            |
| <b>Median Price</b>                   | 3%            | 0%            | 13%           | 13%           | 17%            | 9%            | 0%            | 2%            | 4%            | 5%            | 7%            |
| <b>Total Volume</b>                   | -5%           | 40%           | -23%          | -18%          | 13%            | 26%           | -5%           | 1%            | 12%           | 5%            | 34%           |
| <b>Number Sold</b>                    | -7%           | 36%           | -30%          | -29%          | -3%            | 18%           | -6%           | 0%            | 5%            | 1%            | 25%           |
| <b>Avg. Days on Market</b>            | 11%           | 14%           | -8%           | 1%            | -52%           | 29%           | 4%            | -5%           | -2%           | -1%           | -5%           |
| <b>High Price</b>                     | -33%          | 26%           | 13%           | -8%           | 28%            | 7%            | -4%           | -8%           | 56%           | -35%          | 25%           |
| <b>Low Price</b>                      | -8%           | -11%          | 13%           | 80%           | 39%            | -24%          | 2%            | 37%           | 67%           | -42%          | -7%           |

## Annual Trends

| Condo/Townhomes - Bayfield              |               |               |               |               |               |               |               |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|   | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                    | \$ 371,616    | \$ 339,166    | \$ 327,250    | \$ 345,050    | \$ 257,743    | \$ 259,375    | \$ 237,700    | \$ 221,333    | \$ 225,920    | \$ 208,362    | \$ 197,285    |
| <b>Median Price</b>                     | \$ 367,450    | \$ 330,000    | \$ 313,000    | \$ 352,500    | \$ 262,500    | \$ 273,750    | \$ 245,000    | \$ 215,000    | \$ 239,000    | \$ 214,500    | \$ 197,000    |
| <b>Total Volume</b>                     | \$ 4,459,400  | \$ 3,052,500  | \$ 1,309,000  | \$ 2,760,400  | \$ 2,319,690  | \$ 1,037,500  | \$ 1,663,900  | \$ 664,000    | \$ 2,033,280  | \$ 1,666,900  | \$ 1,381,000  |
| <b>Number Sold</b>                      | 12            | 9             | 4             | 8             | 9             | 4             | 7             | 3             | 9             | 8             | 7             |
| <b>Avg. Days on Market</b>              | 158           | 102           | 105           | 57            | 74            | 93            | 100           | 69            | 106           | 66            | 106           |
| <b>High Price</b>                       | \$ 437,900    | \$ 408,000    | \$ 384,000    | \$ 394,000    | \$ 325,000    | \$ 275,000    | \$ 258,000    | \$ 239,000    | \$ 250,000    | \$ 240,900    | \$ 212,000    |
| <b>Low Price</b>                        | \$ 345,000    | \$ 265,000    | \$ 299,000    | \$ 285,900    | \$ 219,900    | \$ 215,000    | \$ 212,000    | \$ 210,000    | \$ 198,500    | \$ 139,000    | \$ 184,000    |
| Percent Change from Previous Year       |               |               |               |               |               |               |               |               |               |               |               |
|   | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                    | 10%           | 4%            | -5%           | 34%           | -1%           | 9%            | 7%            | -2%           | 8%            | 6%            | -3%           |
| <b>Median Price</b>                     | 11%           | 5%            | -11%          | 34%           | -4%           | 12%           | 14%           | -10%          | 11%           | 9%            | -3%           |
| <b>Total Volume</b>                     | 46%           | 133%          | -53%          | 19%           | 124%          | -38%          | 151%          | -67%          | 22%           | 21%           | 577%          |
| <b>Number Sold</b>                      | 33%           | 125%          | -50%          | -11%          | 125%          | -43%          | 133%          | -67%          | 13%           | 14%           | 600%          |
| <b>Avg. Days on Market</b>              | 55%           | -3%           | 84%           | -23%          | -20%          | -7%           | 45%           | -35%          | 61%           | -38%          | 8%            |
| <b>High Price</b>                       | 7%            | 6%            | -3%           | 21%           | 18%           | 7%            | 8%            | -4%           | 4%            | 14%           | 4%            |
| <b>Low Price</b>                        | 30%           | -11%          | 5%            | 30%           | 2%            | 1%            | 1%            | 6%            | 43%           | -24%          | -10%          |
| Condo/Townhomes - Durango Mountain Area |               |               |               |               |               |               |               |               |               |               |               |
|   | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                    | \$ 879,108    | \$ 795,865    | \$ 652,275    | \$ 620,474    | \$ 519,621    | \$ 389,164    | \$ 293,280    | \$ 229,866    | \$ 267,987    | \$ 266,947    | \$ 260,459    |
| <b>Median Price</b>                     | \$ 520,500    | \$ 705,000    | \$ 525,000    | \$ 440,000    | \$ 485,000    | \$ 325,000    | \$ 215,000    | \$ 172,000    | \$ 210,000    | \$ 162,875    | \$ 155,000    |
| <b>Total Volume</b>                     | \$ 64,174,900 | \$ 66,056,846 | \$ 68,488,965 | \$ 83,763,995 | \$ 71,707,803 | \$ 57,985,580 | \$ 35,780,162 | \$ 24,135,950 | \$ 28,138,703 | \$ 24,559,200 | \$ 20,576,300 |
| <b>Number Sold</b>                      | 73            | 83            | 105           | 135           | 138           | 149           | 122           | 105           | 105           | 92            | 79            |
| <b>Avg. Days on Market</b>              | 116           | 142           | 91            | 106           | 71            | 143           | 133           | 155           | 172           | 212           | 252           |
| <b>High Price</b>                       | \$ 3,100,000  | \$ 3,000,000  | \$ 2,900,000  | \$ 3,425,000  | \$ 2,375,000  | \$ 1,700,000  | \$ 1,365,000  | \$ 850,000    | \$ 1,290,000  | \$ 1,650,000  | \$ 1,305,000  |
| <b>Low Price</b>                        | \$ 145,500    | \$ 165,000    | \$ 165,000    | \$ 160,000    | \$ 80,000     | \$ 82,000     | \$ 55,000     | \$ 52,000     | \$ 50,000     | \$ 32,500     | \$ 30,000     |
| Percent Change from Previous Year       |               |               |               |               |               |               |               |               |               |               |               |
|   | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019          | 2018          | 2017          | 2016          | 2015          |
| <b>Average Price</b>                    | 10%           | 22%           | 5%            | 19%           | 34%           | 33%           | 28%           | -14%          | 0%            | 2%            | -11%          |
| <b>Median Price</b>                     | -26%          | 34%           | 19%           | -9%           | 49%           | 51%           | 25%           | -18%          | 29%           | 5%            | -22%          |
| <b>Total Volume</b>                     | -3%           | -4%           | -18%          | 17%           | 24%           | 62%           | 48%           | -14%          | 15%           | 19%           | -12%          |
| <b>Number Sold</b>                      | -12%          | -21%          | -22%          | -2%           | -7%           | 22%           | 16%           | 0%            | 14%           | 16%           | -1%           |
| <b>Avg. Days on Market</b>              | -18%          | 56%           | -14%          | 49%           | -50%          | 8%            | -14%          | -10%          | -19%          | -16%          | 34%           |
| <b>High Price</b>                       | 3%            | 3%            | -15%          | 44%           | 40%           | 25%           | 61%           | -34%          | -22%          | 26%           | -2%           |
| <b>Low Price</b>                        | -12%          | 0%            | 3%            | 100%          | -2%           | 49%           | 6%            | 4%            | 54%           | 8%            | -25%          |

## Annual Trends

|                            | <b>Farm/Ranch (La Plata County Combined)</b> |              |               |              |               |               |               |               |              |               |              |
|----------------------------|--|--------------|---------------|--------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|
|                            | <b>2025</b>                                  | <b>2024</b>  | <b>2023</b>   | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>   | <b>2017</b>  | <b>2016</b>   | <b>2015</b>  |
| <b>Average Price</b>       | \$ 5,034,520                                 | \$ 2,496,250 | \$ 2,479,095  | \$ 1,987,500 | \$ 3,257,090  | \$ 1,746,230  | \$ 1,442,218  | \$ 2,702,875  | \$ 1,046,000 | \$ 3,393,800  | \$ 672,187   |
| <b>Median Price</b>        | \$ 3,002,500                                 | \$ 2,302,500 | \$ 2,200,000  | \$ 1,987,500 | \$ 1,092,000  | \$ 845,000    | \$ 1,200,000  | \$ 1,475,000  | \$ 1,046,000 | \$ 890,000    | \$ 536,875   |
| <b>Total Volume</b>        | \$ 30,207,125                                | \$ 9,985,000 | \$ 12,395,478 | \$ 3,975,000 | \$ 35,828,000 | \$ 22,701,000 | \$ 15,864,400 | \$ 21,623,000 | \$ 1,046,000 | \$ 16,969,000 | \$ 2,688,750 |
| <b>Number Sold</b>         | 6  | 4            | 5             | 2            | 11            | 13            | 11            | 8             | 1            | 5             | 4            |
| <b>Avg. Days on Market</b> | 117  | 107          | 169           | 104          | 245           | 317           | 222           | 260           | 35           | 216           | 307          |
| <b>High Price</b>          | \$ 15,500,000                                | \$ 4,750,000 | \$ 5,555,228  | \$ 2,775,000 | \$ 19,600,000 | \$ 7,000,000  | \$ 4,399,000  | \$ 7,850,000  | \$ 1,046,000 | \$ 13,500,000 | \$ 1,200,000 |
| <b>Low Price</b>           | \$ 1,802,125                                 | \$ 630,000   | \$ 965,250    | \$ 1,200,000 | \$ 177,000    | \$ 165,000    | \$ 324,000    | \$ 233,000    | \$ 1,046,000 | \$ 700,000    | \$ 15,000    |
|                            | <b>Percent Change from Previous Year</b>     |              |               |              |               |               |               |               |              |               |              |
|                            | <b>2025</b>                                  | <b>2024</b>  | <b>2023</b>   | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>   | <b>2017</b>  | <b>2016</b>   | <b>2015</b>  |
| <b>Average Price</b>       | 102%   | 1%           | 25%           | -39%         | 87%           | 21%           | -47%          | 158%          | -69%         | 405%          | -22%         |
| <b>Median Price</b>        | 30%  | 5%           | 11%           | 82%          | 29%           | -30%          | -19%          | 41%           | 18%          | 66%           | -40%         |
| <b>Total Volume</b>        | 203%   | -19%         | 212%          | -89%         | 58%           | 43%           | -27%          | 1967%         | -94%         | 531%          | -38%         |
| <b>Number Sold</b>         | 50%  | -20%         | 150%          | -82%         | -15%          | 18%           | 38%           | 700%          | -80%         | 25%           | -20%         |
| <b>Avg. Days on Market</b> | 9%   | -37%         | 63%           | -58%         | -23%          | 43%           | -15%          | 643%          | -84%         | -30%          | 16%          |
| <b>High Price</b>          | 226%   | -14%         | 100%          | -86%         | 180%          | 59%           | -44%          | 650%          | -92%         | 1025%         | 2%           |
| <b>Low Price</b>           | 186%   | -35%         | -20%          | 578%         | 7%            | -49%          | 39%           | -78%          | 49%          | 4567%         | -98%         |
|                            | <b>Land (In Town) Durango</b>                |              |               |              |               |               |               |               |              |               |              |
|                            | <b>2025</b>                                  | <b>2024</b>  | <b>2023</b>   | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>   | <b>2017</b>  | <b>2016</b>   | <b>2015</b>  |
| <b>Average Price</b>       | \$ 365,940                                   | \$ 235,894   | \$ 242,237    | \$ 202,046   | \$ 235,033    | \$ 232,779    | \$ 208,870    | \$ 202,400    | \$ 209,290   | \$ 230,960    | \$ 219,147   |
| <b>Median Price</b>        | \$ 325,000                                   | \$ 205,000   | \$ 225,000    | \$ 177,500   | \$ 212,450    | \$ 170,000    | \$ 185,000    | \$ 178,500    | \$ 177,500   | \$ 189,900    | \$ 179,887   |
| <b>Total Volume</b>        | \$ 9,148,500                                 | \$ 4,482,000 | \$ 4,844,750  | \$ 6,061,400 | \$ 10,811,522 | \$ 10,009,500 | \$ 5,639,500  | \$ 3,238,400  | \$ 5,232,260 | \$ 4,844,500  | \$ 4,382,950 |
| <b>Number Sold</b>         | 25   | 19           | 20            | 30           | 46            | 43            | 27            | 16            | 25           | 21            | 20           |
| <b>Avg. Days on Market</b> | 268  | 386          | 205           | 87           | 403           | 395           | 230           | 327           | 615          | 268           | 427          |
| <b>High Price</b>          | \$ 895,000                                   | \$ 550,000   | \$ 391,000    | \$ 414,000   | \$ 610,000    | \$ 1,200,000  | \$ 550,000    | \$ 629,000    | \$ 450,000   | \$ 520,000    | \$ 427,500   |
| <b>Low Price</b>           | \$ 144,000                                   | \$ 132,500   | \$ 125,750    | \$ 119,000   | \$ 109,000    | \$ 80,000     | \$ 70,000     | \$ 50,000     | \$ 105,000   | \$ 95,000     | \$ 130,000   |
|                            | <b>Percent Change from Previous Year</b>     |              |               |              |               |               |               |               |              |               |              |
|                            | <b>2025</b>                                  | <b>2024</b>  | <b>2023</b>   | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>   | <b>2017</b>  | <b>2016</b>   | <b>2015</b>  |
| <b>Average Price</b>       | 55%  | -3%          | 20%           | -14%         | 1%            | 11%           | 3%            | -3%           | -9%          | 5%            | -5%          |
| <b>Median Price</b>        | 59%  | -9%          | 27%           | -16%         | 25%           | -8%           | 4%            | 1%            | -7%          | 6%            | 14%          |
| <b>Total Volume</b>        | 104%   | -7%          | -20%          | -44%         | 8%            | 77%           | 74%           | -38%          | 8%           | 11%           | 19%          |
| <b>Number Sold</b>         | 32%  | -5%          | -33%          | -35%         | 7%            | 59%           | 69%           | -36%          | 19%          | 5%            | 25%          |
| <b>Avg. Days on Market</b> | -31%   | 88%          | 136%          | -78%         | 2%            | 72%           | -30%          | -47%          | 129%         | -37%          | -17%         |
| <b>High Price</b>          | 63%  | 41%          | -6%           | -32%         | -49%          | 118%          | -13%          | 40%           | -13%         | 22%           | -28%         |
| <b>Low Price</b>           | 9%   | 5%           | 6%            | 9%           | 36%           | 14%           | 40%           | -52%          | 11%          | -27%          | 37%          |

## Annual Trends

| Land (In Town) Bayfield           |            |            |            |            |            |            |            |            |            |            |            |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                                   | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>              | \$ 117,600 | \$ 131,000 | \$ 98,500  | \$ 107,500 | \$ 188,000 | \$ 65,277  | \$ 82,450  | \$ 93,580  | \$ 45,937  | \$ 46,052  | \$ 71,036  |
| <b>Median Price</b>               | \$ 116,500 | \$ 130,000 | \$ 99,500  | \$ 107,500 | \$ 85,000  | \$ 75,000  | \$ 82,450  | \$ 68,000  | \$ 42,250  | \$ 45,000  | \$ 52,500  |
| <b>Total Volume</b>               | \$ 588,000 | \$ 524,000 | \$ 295,500 | \$ 215,000 | \$ 940,000 | \$ 587,500 | \$ 164,900 | \$ 467,900 | \$ 367,500 | \$ 782,900 | \$ 781,400 |
| <b>Number Sold</b>                | 5          | 4          | 3          | 2          | 5          | 9          | 2          | 5          | 8          | 17         | 11         |
| <b>Avg. Days on Market</b>        | 448        | 202        | 193        | 134        | 568        | 38         | 176        | 138        | 164        | 178        | 255        |
| <b>High Price</b>                 | \$ 122,000 | \$ 160,000 | \$ 100,000 | \$ 160,000 | \$ 600,000 | \$ 85,000  | \$ 85,000  | \$ 240,000 | \$ 65,000  | \$ 85,000  | \$ 216,000 |
| <b>Low Price</b>                  | \$ 116,500 | \$ 104,000 | \$ 96,000  | \$ 55,000  | \$ 85,000  | \$ 20,000  | \$ 79,900  | \$ 40,000  | \$ 34,000  | \$ 26,000  | \$ 28,900  |
| Percent Change from Previous Year |            |            |            |            |            |            |            |            |            |            |            |
|                                   | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>              | -10%       | 33%        | -8%        | -43%       | 188%       | -21%       | -12%       | 104%       | 0%         | -35%       | 6%         |
| <b>Median Price</b>               | -10%       | 31%        | -7%        | 26%        | 13%        | -9%        | 21%        | 61%        | -6%        | -14%       | 59%        |
| <b>Total Volume</b>               | 12%        | 77%        | 37%        | -77%       | 60%        | 256%       | -65%       | 27%        | -53%       | 0%         | 94%        |
| <b>Number Sold</b>                | 25%        | 33%        | 50%        | -60%       | -44%       | 350%       | -60%       | -38%       | -53%       | 55%        | 83%        |
| <b>Avg. Days on Market</b>        | 122%       | 5%         | 44%        | -76%       | 1395%      | -78%       | 28%        | -16%       | -8%        | -30%       | -27%       |
| <b>High Price</b>                 | -24%       | 60%        | -38%       | -73%       | 606%       | 0%         | -65%       | 269%       | -24%       | -61%       | -4%        |
| <b>Low Price</b>                  | 12%        | 8%         | 75%        | -35%       | 325%       | -75%       | 100%       | 18%        | 31%        | -10%       | 31%        |
| Land (In Town) Ignacio            |            |            |            |            |            |            |            |            |            |            |            |
|                                   | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>              | \$ -       | \$ 29,500  | \$ 36,000  | \$ 34,800  | \$ 10,000  | \$ 40,000  | \$ 95,000  | \$ 29,000  | \$ 29,000  | \$ -       | \$ 24,900  |
| <b>Median Price</b>               | \$ -       | \$ 29,500  | \$ 36,000  | \$ 35,000  | \$ 10,000  | \$ 40,000  | \$ 112,500 | \$ 29,000  | \$ 29,000  | \$ -       | \$ 24,900  |
| <b>Total Volume</b>               | \$ -       | \$ 29,500  | \$ 36,000  | \$ 174,000 | \$ 20,000  | \$ 40,000  | \$ 285,000 | \$ 58,000  | \$ 29,000  | \$ -       | \$ 24,900  |
| <b>Number Sold</b>                | 0          | 1          | 1          | 5          | 2          | 1          | 3          | 2          | 1          | 0          | 1          |
| <b>Avg. Days on Market</b>        | 0          | 130        | 117        | 214        | 153        | 381        | 40         | 126        | 13         | 0          | 2          |
| <b>High Price</b>                 | \$ -       | \$ 29,500  | \$ 36,000  | \$ 38,000  | \$ 10,000  | \$ 40,000  | \$ 112,500 | \$ 29,000  | \$ 29,000  | \$ -       | \$ 24,900  |
| <b>Low Price</b>                  | \$ -       | \$ 29,500  | \$ 36,000  | \$ 33,000  | \$ 10,000  | \$ 40,000  | \$ 60,000  | \$ 29,000  | \$ 29,000  | \$ -       | \$ 24,900  |
| Percent Change from Previous Year |            |            |            |            |            |            |            |            |            |            |            |
|                                   | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>              | -100%      | -18%       | 3%         | 248%       | -75%       | -58%       | 228%       | 0%         | 100%       | -100%      | 100%       |
| <b>Median Price</b>               | -100%      | -18%       | 3%         | 250%       | -75%       | -64%       | 288%       | 0%         | 100%       | -100%      | 100%       |
| <b>Total Volume</b>               | -100%      | -18%       | -79%       | 770%       | -50%       | -86%       | 391%       | 100%       | 100%       | -100%      | 100%       |
| <b>Number Sold</b>                | -100%      | 0%         | -80%       | 150%       | 100%       | -67%       | 50%        | 100%       | 100%       | -100%      | 100%       |
| <b>Avg. Days on Market</b>        | -100%      | 11%        | -45%       | 40%        | -60%       | 853%       | -68%       | 869%       | 100%       | -100%      | 100%       |
| <b>High Price</b>                 | -100%      | -18%       | -5%        | 280%       | -75%       | -64%       | 288%       | 0%         | 100%       | -100%      | 100%       |
| <b>Low Price</b>                  | -100%      | -18%       | 9%         | 230%       | -75%       | -33%       | 107%       | 0%         | 100%       | -100%      | 100%       |

## Annual Trends

| <i>Land - Lots Under 1 Acre</i>          |               |               |               |               |               |               |              |               |               |              |              |
|--|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|--------------|--------------|
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016         | 2015         |
| <b>Average Price</b>                     | \$ 211,060    | \$ 214,371    | \$ 217,412    | \$ 156,884    | \$ 160,830    | \$ 143,103    | \$ 110,000   | \$ 122,343    | \$ 129,227    | \$ 115,152   | \$ 105,437   |
| <b>Median Price</b>                      | \$ 157,000    | \$ 249,000    | \$ 260,500    | \$ 116,000    | \$ 148,250    | \$ 144,250    | \$ 112,000   | \$ 112,475    | \$ 115,700    | \$ 127,000   | \$ 113,500   |
| <b>Total Volume</b>                      | \$ 6,965,000  | \$ 7,503,000  | \$ 10,870,600 | \$ 7,530,470  | \$ 16,726,370 | \$ 12,593,107 | \$ 6,710,050 | \$ 7,095,949  | \$ 7,495,200  | \$ 5,642,450 | \$ 4,533,820 |
| <b>Number Sold</b>                       | 33            | 35            | 50            | 48            | 104           | 88            | 61           | 58            | 58            | 49           | 43           |
| <b>Avg. Days on Market</b>               | 254           | 172           | 156           | 160           | 186           | 241           | 285          | 211           | 237           | 369          | 262          |
| <b>High Price</b>                        | \$ 740,000    | \$ 400,000    | \$ 380,000    | \$ 550,000    | \$ 450,000    | \$ 325,000    | \$ 360,000   | \$ 360,000    | \$ 449,100    | \$ 305,000   | \$ 215,000   |
| <b>Low Price</b>                         | \$ 57,500     | \$ 20,000     | \$ 23,000     | \$ 20,000     | \$ 8,000      | \$ 7,900      | \$ 2,100     | \$ 9,500      | \$ 9,000      | \$ 5,500     | \$ 5,500     |
| <i>Percent Change from Previous Year</i> |               |               |               |               |               |               |              |               |               |              |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016         | 2015         |
| <b>Average Price</b>                     | -2%           | -1%           | 39%           | -2%           | 12%           | 30%           | -10%         | -5%           | 12%           | 9%           | -8%          |
| <b>Median Price</b>                      | -37%          | -4%           | 125%          | -22%          | 3%            | 29%           | 0%           | -3%           | -9%           | 12%          | -9%          |
| <b>Total Volume</b>                      | -7%           | -31%          | 44%           | -55%          | 33%           | 88%           | -5%          | -5%           | 33%           | 24%          | -10%         |
| <b>Number Sold</b>                       | -6%           | -30%          | 4%            | -54%          | 18%           | 44%           | 5%           | 0%            | 18%           | 14%          | -2%          |
| <b>Avg. Days on Market</b>               | 48%           | 10%           | -3%           | -14%          | -23%          | -15%          | 35%          | -11%          | -36%          | 41%          | 32%          |
| <b>High Price</b>                        | 85%           | 5%            | -31%          | 22%           | 38%           | -10%          | 0%           | -20%          | 47%           | 42%          | -4%          |
| <b>Low Price</b>                         | 188%          | -13%          | 15%           | 150%          | 1%            | 276%          | -78%         | 6%            | 64%           | 0%           | -31%         |
| <i>Land - Lots 1-9.9 Acres</i>           |               |               |               |               |               |               |              |               |               |              |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016         | 2015         |
| <b>Average Price</b>                     | \$ 217,256    | \$ 174,767    | \$ 151,314    | \$ 149,395    | \$ 142,589    | \$ 106,030    | \$ 103,517   | \$ 130,926    | \$ 123,279    | \$ 115,346   | \$ 116,716   |
| <b>Median Price</b>                      | \$ 160,000    | \$ 107,000    | \$ 85,000     | \$ 100,000    | \$ 79,900     | \$ 80,000     | \$ 90,000    | \$ 95,500     | \$ 93,750     | \$ 92,500    | \$ 80,000    |
| <b>Total Volume</b>                      | \$ 12,818,153 | \$ 11,359,900 | \$ 8,624,900  | \$ 15,686,554 | \$ 22,814,274 | \$ 11,133,249 | \$ 6,521,600 | \$ 11,521,540 | \$ 12,081,350 | \$ 9,112,402 | \$ 8,637,025 |
| <b>Number Sold</b>                       | 59            | 65            | 57            | 105           | 160           | 105           | 63           | 88            | 98            | 79           | 74           |
| <b>Avg. Days on Market</b>               | 113           | 116           | 111           | 77            | 157           | 260           | 189          | 276           | 222           | 252          | 297          |
| <b>High Price</b>                        | \$ 1,670,805  | \$ 1,150,000  | \$ 900,000    | \$ 930,000    | \$ 1,892,100  | \$ 835,000    | \$ 475,000   | \$ 1,196,290  | \$ 670,000    | \$ 330,000   | \$ 850,000   |
| <b>Low Price</b>                         | \$ 15,000     | \$ 25,000     | \$ 26,700     | \$ 10,000     | \$ 6,500      | \$ 4,000      | \$ 5,000     | \$ 7,350      | \$ 5,300      | \$ 3,500     | \$ 9,375     |
| <i>Percent Change from Previous Year</i> |               |               |               |               |               |               |              |               |               |              |              |
|  | 2025          | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016         | 2015         |
| <b>Average Price</b>                     | 24%           | 15%           | 1%            | 5%            | 34%           | 2%            | -21%         | 6%            | 7%            | -1%          | -2%          |
| <b>Median Price</b>                      | 50%           | 26%           | -15%          | 25%           | 0%            | -11%          | -6%          | 2%            | 1%            | 16%          | -10%         |
| <b>Total Volume</b>                      | 13%           | 32%           | -45%          | -31%          | 105%          | 71%           | -43%         | -5%           | 33%           | 6%           | 45%          |
| <b>Number Sold</b>                       | -9%           | 14%           | -46%          | -34%          | 52%           | 67%           | -28%         | -10%          | 24%           | 7%           | 48%          |
| <b>Avg. Days on Market</b>               | -3%           | 5%            | 44%           | -51%          | -40%          | 38%           | -32%         | 24%           | -12%          | -15%         | -6%          |
| <b>High Price</b>                        | 45%           | 28%           | -3%           | -51%          | 127%          | 76%           | -60%         | 79%           | 103%          | -61%         | 93%          |
| <b>Low Price</b>                         | -40%          | -6%           | 167%          | 54%           | 63%           | -20%          | -32%         | 39%           | 51%           | -63%         | 4%           |

## Annual Trends

|                            | <i>Land - 10 to 34.99 Acres</i>          |               |               |               |               |               |              |               |               |               |              |  |
|----------------------------|--|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|--------------|--|
|                            | 2025                                     | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016          | 2015         |  |
| <b>Average Price</b>       | \$ 888,900                               | \$ 366,666    | \$ 233,245    | \$ 467,668    | \$ 311,100    | \$ 236,314    | \$ 192,114   | \$ 361,545    | \$ 252,994    | \$ 151,290    | \$ 312,016   |  |
| <b>Median Price</b>        | \$ 490,000                               | \$ 230,000    | \$ 215,000    | \$ 349,900    | \$ 215,000    | \$ 156,250    | \$ 160,000   | \$ 130,000    | \$ 158,000    | \$ 167,000    | \$ 175,750   |  |
| <b>Total Volume</b>        | \$ 8,889,000                             | \$ 4,400,000  | \$ 2,565,700  | \$ 5,144,350  | \$ 8,088,600  | \$ 3,308,400  | \$ 3,265,950 | \$ 3,977,000  | \$ 4,300,900  | \$ 2,420,650  | \$ 9,360,500 |  |
| <b>Number Sold</b>         | 10                                       | 12            | 11            | 11            | 26            | 14            | 17           | 11            | 17            | 16            | 30           |  |
| <b>Avg. Days on Market</b> | 188                                      | 124           | 98            | 128           | 197           | 208           | 263          | 221           | 204           | 262           | 270          |  |
| <b>High Price</b>          | \$ 3,000,000                             | \$ 1,164,000  | \$ 380,000    | \$ 1,850,000  | \$ 1,600,000  | \$ 750,000    | \$ 640,000   | \$ 1,525,000  | \$ 1,150,000  | \$ 250,000    | \$ 1,295,000 |  |
| <b>Low Price</b>           | \$ 50,000                                | \$ 45,000     | \$ 55,000     | \$ 60,000     | \$ 29,725     | \$ 28,000     | \$ 35,000    | \$ 90,000     | \$ 50,000     | \$ 28,000     | \$ 14,000    |  |
|                            | <i>Percent Change from Previous Year</i> |               |               |               |               |               |              |               |               |               |              |  |
|                            | 2025                                     | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016          | 2015         |  |
| <b>Average Price</b>       | 142%                                     | 57%           | -50%          | 50%           | 32%           | 23%           | -47%         | 43%           | 67%           | -52%          | 2%           |  |
| <b>Median Price</b>        | 113%                                     | 7%            | -39%          | 63%           | 38%           | -2%           | 23%          | -18%          | -5%           | -5%           | 4%           |  |
| <b>Total Volume</b>        | 102%                                     | 71%           | -50%          | -36%          | 144%          | 1%            | -18%         | -8%           | 78%           | -74%          | 91%          |  |
| <b>Number Sold</b>         | -17%                                     | 9%            | 0%            | -58%          | 86%           | -18%          | 55%          | -35%          | 6%            | -47%          | 88%          |  |
| <b>Avg. Days on Market</b> | 52%                                      | 27%           | -23%          | -35%          | -5%           | -21%          | 19%          | 8%            | -22%          | -3%           | -1%          |  |
| <b>High Price</b>          | 158%                                     | 206%          | -79%          | 16%           | 113%          | 17%           | -58%         | 33%           | 360%          | -81%          | 34%          |  |
| <b>Low Price</b>           | 11%                                      | -18%          | -8%           | 102%          | 6%            | -20%          | -61%         | 80%           | 79%           | 100%          | -60%         |  |
|                            | <i>Land - 35 Acres or More</i>           |               |               |               |               |               |              |               |               |               |              |  |
|                            | 2025                                     | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016          | 2015         |  |
| <b>Average Price</b>       | \$ 515,238                               | \$ 449,462    | \$ 253,267    | \$ 447,651    | \$ 295,433    | \$ 338,954    | \$ 259,714   | \$ 280,845    | \$ 351,880    | \$ 221,986    | \$ 207,668   |  |
| <b>Median Price</b>        | \$ 230,000                               | \$ 300,000    | \$ 212,500    | \$ 292,500    | \$ 200,000    | \$ 198,750    | \$ 192,500   | \$ 195,000    | \$ 148,500    | \$ 162,000    | \$ 157,500   |  |
| <b>Total Volume</b>        | \$ 15,972,400                            | \$ 14,832,250 | \$ 11,650,300 | \$ 25,963,800 | \$ 22,748,400 | \$ 16,947,719 | \$ 7,012,300 | \$ 11,514,650 | \$ 14,779,000 | \$ 10,433,349 | \$ 2,483,500 |  |
| <b>Number Sold</b>         | 31                                       | 33            | 46            | 58            | 77            | 50            | 27           | 41            | 42            | 47            | 8            |  |
| <b>Avg. Days on Market</b> | 154                                      | 164           | 156           | 160           | 201           | 305           | 277          | 223           | 202           | 243           | 354          |  |
| <b>High Price</b>          | \$ 3,290,000                             | \$ 3,000,000  | \$ 680,000    | \$ 2,600,000  | \$ 1,100,000  | \$ 2,500,000  | \$ 1,365,000 | \$ 1,600,000  | \$ 6,850,000  | \$ 2,375,000  | \$ 862,500   |  |
| <b>Low Price</b>           | \$ 40,000                                | \$ 60,000     | \$ 40,000     | \$ 49,900     | \$ 41,000     | \$ 49,900     | \$ 49,000    | \$ 37,000     | \$ 47,000     | \$ 30,000     | \$ 40,000    |  |
|                            | <i>Percent Change from Previous Year</i> |               |               |               |               |               |              |               |               |               |              |  |
|                            | 2025                                     | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018          | 2017          | 2016          | 2015         |  |
| <b>Average Price</b>       | 15%                                      | 77%           | -43%          | 52%           | -13%          | 31%           | -8%          | -20%          | 59%           | 7%            | -30%         |  |
| <b>Median Price</b>        | -23%                                     | 41%           | -27%          | 46%           | 1%            | 3%            | -1%          | 31%           | -8%           | 3%            | -21%         |  |
| <b>Total Volume</b>        | 8%                                       | 27%           | -55%          | 14%           | 34%           | 142%          | -39%         | -22%          | 42%           | 320%          | -75%         |  |
| <b>Number Sold</b>         | -6%                                      | -28%          | -21%          | -25%          | 54%           | 85%           | -34%         | -2%           | -11%          | 488%          | -76%         |  |
| <b>Avg. Days on Market</b> | -6%                                      | 5%            | -3%           | -20%          | -34%          | 10%           | 24%          | 10%           | -17%          | -31%          | 39%          |  |
| <b>High Price</b>          | 10%                                      | 341%          | -74%          | 136%          | -56%          | 83%           | -15%         | -77%          | 188%          | 175%          | -38%         |  |
| <b>Low Price</b>           | -33%                                     | 50%           | -20%          | 22%           | -18%          | 2%            | 32%          | -21%          | 57%           | -25%          | 82%          |  |

## Annual Trends

|                            | <b>Land (La Plata County Combined) Farm And Ranch</b> |                |                |                |                |                |                |                |                |                |                |
|----------------------------|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                            | <b>2025 Q4</b>  | <b>2024 Q4</b> | <b>2023 Q4</b> | <b>2022 Q4</b> | <b>2021 Q4</b> | <b>2020 Q4</b> | <b>2019 Q4</b> | <b>2018 Q4</b> | <b>2017 Q4</b> | <b>2016 Q4</b> | <b>2015 Q4</b> |
| <b>Average Price</b>       | \$ 690,000  | \$ 302,290     | \$ 647,073     | \$ 591,586     | \$ 472,291     | \$ 452,564     | \$ 308,640     | \$ 148,593     | \$ 218,205     | \$ 233,550     | \$ 310,437     |
| <b>Median Price</b>        | \$ 792,500  | \$ 225,000     | \$ 525,000     | \$ 366,500     | \$ 287,500     | \$ 165,000     | \$ 267,500     | \$ 100,000     | \$ 120,000     | \$ 192,500     | \$ 157,500     |
| <b>Total Volume</b>        | \$ 2,760,000  | \$ 3,325,200   | \$ 9,706,101   | \$ 8,873,800   | \$ 8,501,240   | \$ 6,335,900   | \$ 3,086,400   | \$ 1,188,750   | \$ 3,927,700   | \$ 2,335,500   | \$ 2,483,500   |
| <b>Number Sold</b>         | 4   | 11             | 15             | 15             | 18             | 14             | 10             | 8              | 18             | 10             | 8              |
| <b>Avg. Days on Market</b> | 49  | 136            | 213            | 263            | 408            | 213            | 115            | 338            | 171            | 161            | 354            |
| <b>High Price</b>          | \$ 875,000  | \$ 700,000     | \$ 2,900,000   | \$ 2,600,000   | \$ 2,060,000   | \$ 2,600,000   | \$ 800,000     | \$ 448,500     | \$ 980,000     | \$ 660,000     | \$ 862,500     |
| <b>Low Price</b>           | \$ 300,000  | \$ 140,000     | \$ 99,000      | \$ 64,800      | \$ 95,000      | \$ 22,000      | \$ 29,900      | \$ 45,000      | \$ 23,800      | \$ 85,000      | \$ 40,000      |
|                            | <b>Percent Change from Previous Year</b>              |                |                |                |                |                |                |                |                |                |                |
|                            | <b>2025 Q4</b>  | <b>2024 Q4</b> | <b>2023 Q4</b> | <b>2022 Q4</b> | <b>2021 Q4</b> | <b>2020 Q4</b> | <b>2019 Q4</b> | <b>2018 Q4</b> | <b>2017 Q4</b> | <b>2016 Q4</b> | <b>2015 Q4</b> |
| <b>Average Price</b>       | 128%  | -53%           | 9%             | 25%            | 4%             | 47%            | 108%           | -32%           | -7%            | -25%           | 3%             |
| <b>Median Price</b>        | 252%  | -57%           | 43%            | 27%            | 74%            | -38%           | 168%           | -17%           | -38%           | 22%            | -30%           |
| <b>Total Volume</b>        | -17%  | -66%           | 9%             | 4%             | 34%            | 105%           | 160%           | -70%           | 68%            | -6%            | -25%           |
| <b>Number Sold</b>         | -64%  | -27%           | 0%             | -17%           | 29%            | 40%            | 25%            | -56%           | 80%            | 25%            | -27%           |
| <b>Avg. Days on Market</b> | -64%  | -36%           | -19%           | -36%           | 92%            | 85%            | -66%           | 98%            | 6%             | -55%           | 160%           |
| <b>High Price</b>          | 25%   | -76%           | 12%            | 26%            | -21%           | 225%           | 78%            | -54%           | 48%            | -23%           | 23%            |
| <b>Low Price</b>           | 114%  | 41%            | 53%            | -32%           | 332%           | -26%           | -34%           | 89%            | -72%           | 113%           | -71%           |
|                            | <b>Land - Multi-Family</b>                            |                |                |                |                |                |                |                |                |                |                |
|                            | <b>2025</b>   | <b>2024</b>    | <b>2023</b>    | <b>2022</b>    | <b>2021</b>    | <b>2020</b>    | <b>2019</b>    | <b>2018</b>    | <b>2017</b>    | <b>2016</b>    | <b>2015</b>    |
| <b>Average Price</b>       | \$ -  | \$ -           | \$ -           | \$ 527,500     | \$ 528,428     | \$ 325,000     | \$ -           | \$ 721,500     | \$ 1,157,222   | \$ 342,500     | \$ -           |
| <b>Median Price</b>        | \$ -  | \$ -           | \$ -           | \$ 527,500     | \$ 350,000     | \$ 325,000     | \$ -           | \$ 400,000     | \$ 592,500     | \$ 342,500     | \$ -           |
| <b>Total Volume</b>        | \$ -  | \$ -           | \$ -           | \$ 527,500     | \$ 3,699,000   | \$ 325,000     | \$ -           | \$ 2,164,500   | \$ 10,415,000  | \$ 685,000     | \$ -           |
| <b>Number Sold</b>         | 0   | 0              | 0              | 1              | 7              | 1              | 0              | 3              | 9              | 2              | 0              |
| <b>Avg. Days on Market</b> | 0   | 0              | 0              | 248            | 457            | 65             | 0              | 234            | 194            | 150            | 0              |
| <b>High Price</b>          | \$ -  | \$ -           | \$ -           | \$ 527,500     | \$ 1,300,000   | \$ 325,000     | \$ -           | \$ 1,412,500   | \$ 4,250,000   | \$ 625,000     | \$ -           |
| <b>Low Price</b>           | \$ -  | \$ -           | \$ -           | \$ 527,500     | \$ 200,000     | \$ 325,000     | \$ -           | \$ 352,000     | \$ 315,000     | \$ 60,000      | \$ -           |
|                            | <b>Percent Change from Previous Year</b>              |                |                |                |                |                |                |                |                |                |                |
|                            | <b>2025</b>   | <b>2024</b>    | <b>2023</b>    | <b>2022</b>    | <b>2021</b>    | <b>2020</b>    | <b>2019</b>    | <b>2018</b>    | <b>2017</b>    | <b>2016</b>    | <b>2015</b>    |
| <b>Average Price</b>       | 0%  | 0%             | -100%          | 0%             | 63%            | 100%           | -100%          | -38%           | 238%           | 100%           | -100%          |
| <b>Median Price</b>        | 0%  | 0%             | -100%          | 51%            | 8%             | 100%           | -100%          | -32%           | 73%            | 100%           | -100%          |
| <b>Total Volume</b>        | 0%  | 0%             | -100%          | -86%           | 1038%          | 100%           | -100%          | -79%           | 1420%          | 100%           | -100%          |
| <b>Number Sold</b>         | 0%  | 0%             | -100%          | -86%           | 600%           | 100%           | -100%          | -67%           | 350%           | 100%           | -100%          |
| <b>Avg. Days on Market</b> | 0%  | 0%             | -100%          | -46%           | 603%           | 100%           | -100%          | 21%            | 29%            | 100%           | -100%          |
| <b>High Price</b>          | 0%  | 0%             | -100%          | -59%           | 300%           | 100%           | -100%          | -67%           | 580%           | 100%           | -100%          |
| <b>Low Price</b>           | 0%  | 0%             | -100%          | 164%           | -38%           | 100%           | -100%          | 12%            | 425%           | 100%           | -100%          |

## Annual Trends

|                            | <i>Land - Durango Mountain Area</i>  |               |               |               |               |               |              |              |              |              |              |
|----------------------------|--|---------------|---------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|
|                            | 2025   | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018         | 2017         | 2016         | 2015         |
| <b>Average Price</b>       | \$ 358,171   | \$ 372,732    | \$ 376,046    | \$ 420,130    | \$ 299,613    | \$ 236,349    | \$ 134,750   | \$ 225,968   | \$ 187,477   | \$ 276,583   | \$ 258,950   |
| <b>Median Price</b>        | \$ 198,750   | \$ 310,000    | \$ 329,500    | \$ 275,000    | \$ 185,000    | \$ 169,000    | \$ 121,000   | \$ 173,750   | \$ 170,000   | \$ 211,250   | \$ 186,500   |
| <b>Total Volume</b>        | \$ 5,730,750   | \$ 12,672,900 | \$ 11,281,400 | \$ 12,603,900 | \$ 29,661,770 | \$ 15,835,400 | \$ 1,617,000 | \$ 3,615,500 | \$ 5,061,900 | \$ 4,153,500 | \$ 3,625,300 |
| <b>Number Sold</b>         | 16   | 34            | 30            | 30            | 99            | 67            | 12           | 16           | 27           | 18           | 14           |
| <b>Avg. Days on Market</b> | 111  | 203           | 156           | 158           | 245           | 183           | 510          | 555          | 277          | 220          | 198          |
| <b>High Price</b>          | \$ 842,000   | \$ 1,450,000  | \$ 1,500,000  | \$ 2,025,000  | \$ 3,500,000  | \$ 1,400,000  | \$ 300,000   | \$ 550,000   | \$ 567,000   | \$ 825,000   | \$ 925,000   |
| <b>Low Price</b>           | \$ 100,000   | \$ 120,000    | \$ 120,000    | \$ 125,000    | \$ 47,250     | \$ 50,000     | \$ 44,000    | \$ 47,500    | \$ 65,000    | \$ 100,000   | \$ 45,000    |
|                            | <i>Percent Change from Previous Year</i>   |               |               |               |               |               |              |              |              |              |              |
|                            | 2025   | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018         | 2017         | 2016         | 2015         |
| <b>Average Price</b>       | -4%  | -1%           | -10%          | 40%           | 27%           | 75%           | -40%         | 21%          | -32%         | 7%           | 21%          |
| <b>Median Price</b>        | -36%   | -6%           | 20%           | 49%           | 9%            | 40%           | -30%         | 2%           | -20%         | 13%          | 30%          |
| <b>Total Volume</b>        | -55%   | 12%           | -10%          | -58%          | 87%           | 879%          | -55%         | -29%         | 22%          | 15%          | -47%         |
| <b>Number Sold</b>         | -53%   | 13%           | 0%            | -70%          | 48%           | 458%          | -25%         | -41%         | 50%          | 29%          | -56%         |
| <b>Avg. Days on Market</b> | -45%   | 30%           | -1%           | -36%          | 34%           | -64%          | -8%          | 100%         | 26%          | 11%          | -20%         |
| <b>High Price</b>          | -42%   | -3%           | -26%          | -42%          | 150%          | 367%          | -45%         | -3%          | -31%         | -11%         | -20%         |
| <b>Low Price</b>           | -17%   | 0%            | -4%           | 165%          | -6%           | 14%           | -7%          | -27%         | -35%         | 122%         | 1%           |
|                            | <i>Business &amp; Income (La Plata County Combined) - Business Opportunities</i> |               |               |               |               |               |              |              |              |              |              |
|                            | 2025   | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018         | 2017         | 2016         | 2015         |
| <b>Average Price</b>       | \$ 174,500   | \$ 253,750    | \$ 750,000    | \$ 447,000    | \$ 70,000     | \$ 196,000    | \$ 204,333   | \$ 897,857   | \$ 167,500   | \$ 241,142   | \$ 118,333   |
| <b>Median Price</b>        | \$ 174,500   | \$ 87,500     | \$ 750,000    | \$ 210,000    | \$ 70,000     | \$ 67,500     | \$ 138,000   | \$ 170,000   | \$ 167,500   | \$ 175,000   | \$ 80,000    |
| <b>Total Volume</b>        | \$ 349,000   | \$ 1,015,000  | \$ 750,000    | \$ 13,641,000 | \$ 70,000     | \$ 784,000    | \$ 1,226,000 | \$ 6,285,000 | \$ 335,000   | \$ 1,688,000 | \$ 355,000   |
| <b>Number Sold</b>         | 2  | 4             | 1             | 3             | 1             | 4             | 6            | 7            | 2            | 7            | 3            |
| <b>Avg. Days on Market</b> | 306  | 182           | 321           | 130           | 55            | 164           | 315          | 180          | 714          | 209          | 406          |
| <b>High Price</b>          | \$ 300,000   | \$ 765,000    | \$ 750,000    | \$ 1,095,000  | \$ 70,000     | \$ 625,000    | \$ 500,000   | \$ 4,300,000 | \$ 190,000   | \$ 495,000   | \$ 250,000   |
| <b>Low Price</b>           | \$ 49,000  | \$ 75,000     | \$ 750,000    | \$ 36,000     | \$ 70,000     | \$ 24,000     | \$ 75,000    | \$ 40,000    | \$ 145,000   | \$ 135,000   | \$ 25,000    |
|                            | <i>Percent Change from Previous Year</i>   |               |               |               |               |               |              |              |              |              |              |
|                            | 2025   | 2024          | 2023          | 2022          | 2021          | 2020          | 2019         | 2018         | 2017         | 2016         | 2015         |
| <b>Average Price</b>       | -31%   | -66%          | 68%           | 539%          | -64%          | -4%           | -77%         | 436%         | -31%         | 104%         | -20%         |
| <b>Median Price</b>        | 99%  | -88%          | 257%          | 200%          | 4%            | -51%          | -19%         | 1%           | -4%          | 119%         | 0%           |
| <b>Total Volume</b>        | -66%   | 35%           | -95%          | 19387%        | -91%          | -36%          | -80%         | 1776%        | -80%         | 375%         | -66%         |
| <b>Number Sold</b>         | -50%   | 300%          | -67%          | 200%          | -75%          | -33%          | -14%         | 250%         | -71%         | 133%         | -57%         |
| <b>Avg. Days on Market</b> | 68%  | -43%          | 147%          | 136%          | -66%          | -48%          | 75%          | -75%         | 242%         | -49%         | 131%         |
| <b>High Price</b>          | -61%   | 2%            | -32%          | 1464%         | -89%          | 25%           | -88%         | 2163%        | -62%         | 98%          | -48%         |
| <b>Low Price</b>           | -35%   | -90%          | 1983%         | -49%          | 192%          | -68%          | 88%          | -72%         | 7%           | 440%         | -50%         |

## Annual Trends

|                            | <i>Business &amp; Income (La Plata County Combined) Commercial Land</i>            |              |               |               |               |              |              |               |              |            |            |
|----------------------------|--|--------------|---------------|---------------|---------------|--------------|--------------|---------------|--------------|------------|------------|
|                            | 2025 Q4  | 2024 Q4      | 2023 Q4       | 2022 Q4       | 2021 Q4       | 2020 Q4      | 2019 Q4      | 2018 Q4       | 2017 Q4      | 2016 Q4    | 2015 Q4    |
| <b>Average Price</b>       | \$ 848,750   | \$ 896,000   | \$ 2,261,049  | \$ 1,799,500  | \$ 793,144    | \$ 1,498,166 | \$ 666,655   | \$ 1,056,207  | \$ 282,857   | \$ 208,000 | \$ -       |
| <b>Median Price</b>        | \$ 257,500   | \$ 875,000   | \$ 1,950,858  | \$ 940,500    | \$ 350,000    | \$ 962,500   | \$ 414,000   | \$ 673,750    | \$ 225,000   | \$ 145,000 | \$ -       |
| <b>Total Volume</b>        | \$ 6,790,000   | \$ 8,064,000 | \$ 11,305,247 | \$ 25,193,000 | \$ 15,069,754 | \$ 8,989,000 | \$ 466,588   | \$ 10,562,075 | \$ 1,980,000 | \$ 624,000 | \$ -       |
| <b>Number Sold</b>         | 8  | 9            | 5             | 14            | 5             | 6            | 7            | 10            | 7            | \$ 3       | 0          |
| <b>Avg. Days on Market</b> | 344  | 411          | 529           | 302           | 388           | 583          | 261          | 423           | 224          | \$ 349     | 0          |
| <b>High Price</b>          | \$ 2,700,000   | \$ 1,600,000 | \$ 4,636,500  | \$ 7,500,000  | \$ 2,650,000  | \$ 3,600,000 | \$ 1,780,648 | \$ 3,500,000  | \$ 675,000   | \$ 374,000 | \$ -       |
| <b>Low Price</b>           | \$ 115,000   | \$ 340,000   | \$ 1,342,889  | \$ 135,000    | \$ 75,000     | \$ 124,000   | \$ 61,000    | \$ 199,000    | \$ 130,000   | \$ 135,000 | \$ -       |
|                            | <i>Percent Change from Previous Year</i>   |              |               |               |               |              |              |               |              |            |            |
|                            | 2025 Q4  | 2024 Q4      | 2023 Q4       | 2022 Q4       | 2021 Q4       | 2020 Q4      | 2019 Q4      | 2018 Q4       | 2017 Q4      | 2016 Q4    | 2015 Q4    |
| <b>Average Price</b>       | -5%  | -60%         | 26%           | 127%          | -47%          | 125%         | -37%         | 273%          | 36%          | 100%       | -100%      |
| <b>Median Price</b>        | -71%   | -55%         | 107%          | 169%          | -64%          | 132%         | -39%         | 199%          | 55%          | 100%       | -100%      |
| <b>Total Volume</b>        | -16%   | -29%         | -55%          | 67%           | 68%           | 1827%        | -96%         | 433%          | 217%         | 100%       | -100%      |
| <b>Number Sold</b>         | -11%   | 80%          | -64%          | 180%          | -17%          | -14%         | -30%         | 43%           | 133%         | 100%       | -100%      |
| <b>Avg. Days on Market</b> | -16%   | -22%         | 75%           | -22%          | -33%          | 123%         | -38%         | 89%           | -36%         | 100%       | N/A        |
| <b>High Price</b>          | 69%  | -65%         | -38%          | 183%          | -26%          | 102%         | -49%         | 419%          | 80%          | 100%       | -100%      |
| <b>Low Price</b>           | -66%   | -75%         | 895%          | 80%           | -40%          | 103%         | -69%         | 53%           | -4%          | 100%       | -100%      |
|                            | <i>Business &amp; Income (La Plata County Combined) - Mobile/Modular - No Land</i> |              |               |               |               |              |              |               |              |            |            |
|                            | 2025   | 2024         | 2023          | 2022          | 2021          | 2020         | 2019         | 2018          | 2017         | 2016       | 2015       |
| <b>Average Price</b>       | \$ 111,851   | \$ 106,983   | \$ 89,071     | \$ 81,809     | \$ 63,715     | \$ 34,544    | \$ 39,156    | \$ 45,478     | \$ 35,663    | \$ 38,255  | \$ 35,387  |
| <b>Median Price</b>        | \$ 115,000   | \$ 109,225   | \$ 87,650     | \$ 70,000     | \$ 63,250     | \$ 31,900    | \$ 37,500    | \$ 40,000     | \$ 33,700    | \$ 40,200  | \$ 37,450  |
| <b>Total Volume</b>        | \$ 3,355,549   | \$ 2,995,550 | \$ 3,384,700  | \$ 2,536,100  | \$ 1,911,450  | \$ 656,350   | \$ 1,057,235 | \$ 1,136,951  | \$ 855,935   | \$ 382,550 | \$ 283,100 |
| <b>Number Sold</b>         | 30   | 28           | 38            | 31            | 30            | 19           | 27           | 25            | 24           | 10         | 8          |
| <b>Avg. Days on Market</b> | 97   | 81           | 63            | 72            | 80            | 95           | 71           | 62            | 56           | 64         | 49         |
| <b>High Price</b>          | \$ 180,000   | \$ 185,000   | \$ 190,000    | \$ 455,000    | \$ 105,000    | \$ 82,000    | \$ 77,000    | \$ 107,900    | \$ 89,000    | \$ 79,000  | \$ 56,500  |
| <b>Low Price</b>           | \$ 52,000  | \$ 36,000    | \$ 13,000     | \$ 12,500     | \$ 16,000     | \$ 12,750    | \$ 9,000     | \$ 6,500      | \$ 11,985    | \$ 5,000   | \$ 17,000  |
|                            | <i>Percent Change from Previous Year</i>   |              |               |               |               |              |              |               |              |            |            |
|                            | 2025   | 2024         | 2023          | 2022          | 2021          | 2020         | 2019         | 2018          | 2017         | 2016       | 2015       |
| <b>Average Price</b>       | 5%   | 20%          | 9%            | 28%           | 84%           | -12%         | -14%         | 28%           | -7%          | 8%         | 31%        |
| <b>Median Price</b>        | 5%   | 25%          | 25%           | 11%           | 98%           | -15%         | -6%          | 19%           | -16%         | 7%         | 65%        |
| <b>Total Volume</b>        | 12%  | -11%         | 33%           | 33%           | 191%          | -38%         | -7%          | 33%           | 124%         | 35%        | 162%       |
| <b>Number Sold</b>         | 7%   | -26%         | 23%           | 3%            | 58%           | -30%         | 8%           | 4%            | 140%         | 25%        | 100%       |
| <b>Avg. Days on Market</b> | 20%  | 29%          | -13%          | -10%          | -16%          | 34%          | 15%          | 11%           | -13%         | 31%        | -42%       |
| <b>High Price</b>          | -3%  | -3%          | -58%          | 333%          | 28%           | 6%           | -29%         | 21%           | 13%          | 40%        | 23%        |
| <b>Low Price</b>           | 44%  | 177%         | 4%            | -22%          | 25%           | 42%          | 38%          | -46%          | 140%         | -71%       | 3%         |

## Annual Trends

| <b>Business &amp; Income (La Plata County Combined) - Multi-Family</b> |               |              |              |              |               |               |               |              |               |              |              |
|--|---------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|---------------|--------------|--------------|
|  | <b>2025</b>   | <b>2024</b>  | <b>2023</b>  | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>  | <b>2017</b>   | <b>2016</b>  | <b>2015</b>  |
| <b>Average Price</b>   | \$ 1,897,714  | \$ 789,510   | \$ 963,285   | \$ 1,445,000 | \$ 1,674,531  | \$ 925,784    | \$ 1,236,990  | \$ 1,033,281 | \$ 1,157,222  | \$ 417,381   | \$ 633,972   |
| <b>Median Price</b>  | \$ 1,395,000  | \$ 789,510   | \$ 785,000   | \$ 1,800,000 | \$ 805,000    | \$ 660,000    | \$ 560,000    | \$ 950,000   | \$ 592,500    | \$ 516,500   | \$ 531,450   |
| <b>Total Volume</b>  | \$ 13,284,000 | \$ 1,579,020 | \$ 6,743,000 | \$ 7,225,000 | \$ 26,792,500 | \$ 12,035,195 | \$ 12,369,900 | \$ 8,266,250 | \$ 10,415,000 | \$ 3,339,050 | \$ 7,607,675 |
| <b>Number Sold</b>   | 7             | 2            | 7            | 5            | 16            | 13            | 10            | 8            | 9             | 8            | 12           |
| <b>Avg. Days on Market</b>   | 86            | 222          | 43           | 161          | 71            | 157           | 60            | 214          | 194           | 198          | 68           |
| <b>High Price</b>  | \$ 4,499,000  | \$ 795,400   | \$ 1,875,000 | \$ 2,250,000 | \$ 6,800,000  | \$ 1,680,000  | \$ 6,400,000  | \$ 1,850,000 | \$ 4,250,000  | \$ 573,750   | \$ 1,350,000 |
| <b>Low Price</b>   | \$ 860,000    | \$ 783,620   | \$ 680,000   | \$ 465,000   | \$ 240,000    | \$ 383,150    | \$ 362,500    | \$ 525,000   | \$ 315,000    | \$ 54,000    | \$ 365,000   |
| <b>Percent Change from Previous Year</b>                               |               |              |              |              |               |               |               |              |               |              |              |
|  | <b>2025</b>   | <b>2024</b>  | <b>2023</b>  | <b>2022</b>  | <b>2021</b>   | <b>2020</b>   | <b>2019</b>   | <b>2018</b>  | <b>2017</b>   | <b>2016</b>  | <b>2015</b>  |
| <b>Average Price</b>   | 140%          | -18%         | -33%         | -14%         | 81%           | -25%          | 20%           | -11%         | 177%          | -34%         | 12%          |
| <b>Median Price</b>  | 77%           | 1%           | -56%         | 124%         | 22%           | 18%           | -41%          | 60%          | 15%           | -3%          | -5%          |
| <b>Total Volume</b>  | 741%          | -77%         | -7%          | -73%         | 123%          | -3%           | 50%           | -21%         | 212%          | -56%         | 236%         |
| <b>Number Sold</b>   | 250%          | -71%         | 40%          | -69%         | 23%           | 30%           | 25%           | -11%         | 13%           | -33%         | 200%         |
| <b>Avg. Days on Market</b>   | -61%          | 416%         | -73%         | 127%         | -55%          | 162%          | -72%          | 10%          | -2%           | 191%         | -19%         |
| <b>High Price</b>  | 466%          | -58%         | -17%         | -67%         | 305%          | -74%          | 246%          | -56%         | 641%          | -58%         | 106%         |
| <b>Low Price</b>   | 10%           | 15%          | 46%          | 94%          | -37%          | 6%            | -31%          | 67%          | 483%          | -85%         | -25%         |

## Annual Trends

| FRACTIONAL & TIMESHARES 1/8  |            |            |            |            |            |            |            |            |            |            |            |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|  | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>   | \$ 116,625 | \$ 111,428 | \$ 100,480 | \$ 91,900  | \$ 73,687  | \$ 74,500  | \$ 138,950 | \$ 98,700  | \$ 115,000 | \$ 86,233  | \$ 108,162 |
| <b>Median Price</b>  | \$ 110,000 | \$ 99,900  | \$ 95,000  | \$ 90,000  | \$ 68,500  | \$ 65,000  | \$ 81,500  | \$ 98,700  | \$ 115,000 | \$ 77,250  | \$ 87,500  |
| <b>Total Volume</b>  | \$ 933,000 | \$ 780,000 | \$ 502,400 | \$ 643,300 | \$ 589,500 | \$ 745,000 | \$ 694,750 | \$ 197,400 | \$ 115,000 | \$ 517,400 | \$ 540,810 |
| <b>Number Sold</b>   | 8          | 7          | 5          | 7          | 8          | 10         | 5          | 2          | 1          | 6          | 5          |
| <b>Avg. Days on Market</b>   | 121        | 33         | 97         | 100        | 148        | 156        | 259        | 691        | 60         | 109        | 224        |
| <b>High Price</b>  | \$ 171,000 | \$ 149,500 | \$ 120,000 | \$ 119,900 | \$ 105,000 | \$ 118,000 | \$ 400,000 | \$ 99,900  | \$ 115,000 | \$ 120,000 | \$ 179,900 |
| <b>Low Price</b>   | \$ 75,000  | \$ 84,800  | \$ 75,000  | \$ 70,000  | \$ 50,000  | \$ 48,000  | \$ 60,750  | \$ 97,500  | \$ 115,000 | \$ 70,000  | \$ 73,410  |
| Percent Change from Previous Year  |            |            |            |            |            |            |            |            |            |            |            |
|  | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>   | 5%         | 11%        | 9%         | 25%        | -1%        | -46%       | 41%        | -14%       | 33%        | -20%       | 36%        |
| <b>Median Price</b>  | 10%        | 5%         | 6%         | 31%        | 5%         | -20%       | -17%       | -14%       | 49%        | -12%       | 20%        |
| <b>Total Volume</b>  | 20%        | 55%        | -22%       | 9%         | -21%       | 7%         | 252%       | 72%        | -78%       | -4%        | 70%        |
| <b>Number Sold</b>   | 14%        | 40%        | -29%       | -13%       | -20%       | 100%       | 150%       | 100%       | -83%       | 20%        | 25%        |
| <b>Avg. Days on Market</b>   | 267%       | -66%       | -3%        | -32%       | -5%        | -40%       | -63%       | 1052%      | -45%       | -51%       | -63%       |
| <b>High Price</b>  | 14%        | 25%        | 0%         | 14%        | -11%       | -71%       | 300%       | -13%       | -4%        | -33%       | 64%        |
| <b>Low Price</b>   | -12%       | 13%        | 7%         | 40%        | 4%         | -21%       | -38%       | -15%       | 64%        | -5%        | 18%        |
| FRACTIONAL & TIMESHARES 1/4  |            |            |            |            |            |            |            |            |            |            |            |
|  | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>   | \$ 39,900  | \$ 107,500 | \$ 69,500  | \$ 71,000  | \$ 47,375  | \$ 46,250  | \$ 32,000  | \$ 55,714  | \$ -       | \$ 72,500  | \$ -       |
| <b>Median Price</b>  | \$ 39,900  | \$ 110,000 | \$ 65,500  | \$ 69,000  | \$ 33,000  | \$ 46,250  | \$ 32,000  | \$ 65,000  | \$ -       | \$ 72,500  | \$ -       |
| <b>Total Volume</b>  | \$ 39,900  | \$ 322,500 | \$ 278,000 | \$ 426,000 | \$ 189,500 | \$ 92,500  | \$ 32,000  | \$ 390,000 | \$ -       | \$ 72,500  | \$ -       |
| <b>Number Sold</b>   | 1          | 3          | 4          | 6          | 4          | 2          | 1          | 7          | 0          | 1          | 0          |
| <b>Avg. Days on Market</b>   | 355        | 66         | 196        | 90         | 332        | 237        | 15         | 108        | 0          | 152        | 0          |
| <b>High Price</b>  | \$ 39,900  | \$ 112,500 | \$ 110,000 | \$ 106,000 | \$ 95,000  | \$ 63,500  | \$ 32,000  | \$ 73,000  | \$ -       | \$ 72,500  | \$ -       |
| <b>Low Price</b>   | \$ 39,900  | \$ 100,000 | \$ 37,000  | \$ 40,000  | \$ 28,500  | \$ 29,000  | \$ 32,000  | \$ 20,000  | \$ -       | \$ 72,500  | \$ -       |
| Percent Change from Previous Year  |            |            |            |            |            |            |            |            |            |            |            |
|  | 2025       | 2024       | 2023       | 2022       | 2021       | 2020       | 2019       | 2018       | 2017       | 2016       | 2015       |
| <b>Average Price</b>   | -63%       | 55%        | -2%        | 50%        | 2%         | 45%        | -43%       | 100%       | -100%      | 100%       | -100%      |
| <b>Median Price</b>  | -64%       | 68%        | -5%        | 109%       | -29%       | 45%        | -51%       | 100%       | -100%      | 100%       | -100%      |
| <b>Total Volume</b>  | -88%       | 16%        | -35%       | 125%       | 105%       | 189%       | -92%       | 100%       | -100%      | 100%       | -100%      |
| <b>Number Sold</b>   | -67%       | -25%       | -33%       | 50%        | 100%       | 100%       | -86%       | 100%       | -100%      | 100%       | -100%      |
| <b>Avg. Days on Market</b>   | 438%       | -66%       | 118%       | -73%       | 40%        | 1480%      | -86%       | 100%       | -100%      | 100%       | -100%      |
| <b>High Price</b>  | -65%       | 2%         | 4%         | 12%        | 50%        | 98%        | -56%       | 100%       | -100%      | 100%       | -100%      |
| <b>Low Price</b>   | -60%       | 170%       | -8%        | 40%        | -2%        | -9%        | 60%        | 100%       | -100%      | 100%       | -100%      |
| **La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto.   |            |            |            |            |            |            |            |            |            |            |            |
| This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity. |            |            |            |            |            |            |            |            |            |            |            |