## Local Market Update for April 2023 A Research Tool Provided by the Colorado Association of REALTORS®



## **San Juan County**

| Single Family                        | April     |             |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-------------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2022      | 2023        | Percent Change<br>from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change<br>from Previous Year |  |
| New Listings                         | 6         | 7           | + 16.7%                              | 14           | 19           | + 35.7%                              |  |
| Sold Listings                        | 4         | 3           | - 25.0%                              | 10           | 5            | - 50.0%                              |  |
| Median Sales Price*                  | \$172,250 | \$580,000   | + 236.7%                             | \$446,250    | \$475,000    | + 6.4%                               |  |
| Average Sales Price*                 | \$240,375 | \$1,021,523 | + 325.0%                             | \$460,200    | \$738,914    | + 60.6%                              |  |
| Percent of List Price Received*      | 102.1%    | 88.5%       | - 13.3%                              | 97.5%        | 90.5%        | - 7.2%                               |  |
| Days on Market Until Sale            | 63        | 170         | + 169.8%                             | 107          | 140          | + 30.8%                              |  |
| Cumulative Days on Market Until Sale | 63        | 170         | + 169.8%                             | 107          | 140          | + 30.8%                              |  |
| Inventory of Homes for Sale          | 10        | 23          | + 130.0%                             |              |              |                                      |  |
| Months Supply of Inventory           | 3.7       | 10.5        | + 183.8%                             |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                      | April     |      |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2022      | 2023 | Percent Change<br>from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change<br>from Previous Year |  |
| New Listings                         | 1         | 0    | - 100.0%                             | 10           | 4            | - 60.0%                              |  |
| Sold Listings                        | 3         | 0    | - 100.0%                             | 9            | 3            | - 66.7%                              |  |
| Median Sales Price*                  | \$440,000 | \$0  | - 100.0%                             | \$385,000    | \$305,000    | - 20.8%                              |  |
| Average Sales Price*                 | \$467,333 | \$0  | - 100.0%                             | \$423,000    | \$371,667    | - 12.1%                              |  |
| Percent of List Price Received*      | 100.1%    | 0.0% | - 100.0%                             | 100.2%       | 96.1%        | - 4.1%                               |  |
| Days on Market Until Sale            | 44        | 0    | - 100.0%                             | 73           | 95           | + 30.1%                              |  |
| Cumulative Days on Market Until Sale | 44        | 0    | - 100.0%                             | 82           | 95           | + 15.9%                              |  |
| Inventory of Homes for Sale          | 2         | 2    | 0.0%                                 |              |              |                                      |  |
| Months Supply of Inventory           | 0.9       | 1.1  | + 22.2%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation

