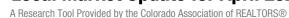
## **Local Market Update for April 2023**







## **Durango Rural**

| Single Family                        | April     |             |                                   | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2022      | 2023        | Percent Change from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change<br>from Previous Year |  |
| New Listings                         | 41        | 46          | + 12.2%                           | 127          | 94           | - 26.0%                              |  |
| Sold Listings                        | 38        | 15          | - 60.5%                           | 96           | 48           | - 50.0%                              |  |
| Median Sales Price*                  | \$763,500 | \$805,000   | + 5.4%                            | \$766,275    | \$772,500    | + 0.8%                               |  |
| Average Sales Price*                 | \$815,391 | \$1,089,467 | + 33.6%                           | \$920,308    | \$944,659    | + 2.6%                               |  |
| Percent of List Price Received*      | 101.1%    | 95.3%       | - 5.7%                            | 99.7%        | 96.3%        | - 3.4%                               |  |
| Days on Market Until Sale            | 88        | 153         | + 73.9%                           | 107          | 133          | + 24.3%                              |  |
| Cumulative Days on Market Until Sale | 99        | 160         | + 61.6%                           | 112          | 139          | + 24.1%                              |  |
| Inventory of Homes for Sale          | 58        | 75          | + 29.3%                           |              |              |                                      |  |
| Months Supply of Inventory           | 1.6       | 3.1         | + 93.8%                           |              |              |                                      |  |

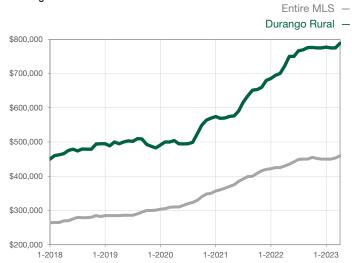
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                      | April     |           |                                   | Year to Date |              |                                      |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                          | 2022      | 2023      | Percent Change from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change<br>from Previous Year |
| New Listings                         | 4         | 2         | - 50.0%                           | 15           | 5            | - 66.7%                              |
| Sold Listings                        | 4         | 1         | - 75.0%                           | 12           | 5            | - 58.3%                              |
| Median Sales Price*                  | \$655,000 | \$527,500 | - 19.5%                           | \$592,500    | \$725,000    | + 22.4%                              |
| Average Sales Price*                 | \$625,000 | \$527,500 | - 15.6%                           | \$598,375    | \$664,500    | + 11.1%                              |
| Percent of List Price Received*      | 104.6%    | 105.5%    | + 0.9%                            | 102.9%       | 99.8%        | - 3.0%                               |
| Days on Market Until Sale            | 31        | 65        | + 109.7%                          | 39           | 72           | + 84.6%                              |
| Cumulative Days on Market Until Sale | 31        | 65        | + 109.7%                          | 40           | 80           | + 100.0%                             |
| Inventory of Homes for Sale          | 2         | 1         | - 50.0%                           |              |              |                                      |
| Months Supply of Inventory           | 0.4       | 0.3       | - 25.0%                           |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

