Local Market Update for March 2023







Durango In Town

| Single Family | March | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year | |
| New Listings | 14 | 11 | - 21.4% | 38 | 28 | - 26.3% | |
| Sold Listings | 13 | 12 | - 7.7% | 27 | 26 | - 3.7% | |
| Median Sales Price* | \$670,608 | \$664,500 | - 0.9% | \$670,608 | \$750,700 | + 11.9% | |
| Average Sales Price* | \$885,075 | \$803,071 | - 9.3% | \$852,093 | \$826,568 | - 3.0% | |
| Percent of List Price Received* | 104.3% | 95.2% | - 8.7% | 103.4% | 96.3% | - 6.9% | |
| Days on Market Until Sale | 54 | 99 | + 83.3% | 83 | 92 | + 10.8% | |
| Cumulative Days on Market Until Sale | 54 | 129 | + 138.9% | 83 | 112 | + 34.9% | |
| Inventory of Homes for Sale | 13 | 15 | + 15.4% | | | | |
| Months Supply of Inventory | 0.9 | 1.3 | + 44.4% | | | | |

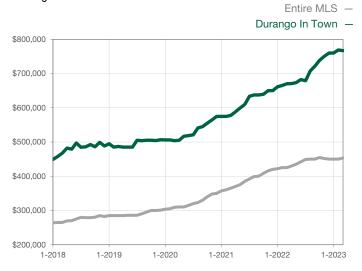
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year | |
| New Listings | 14 | 13 | - 7.1% | 28 | 21 | - 25.0% | |
| Sold Listings | 9 | 9 | 0.0% | 27 | 18 | - 33.3% | |
| Median Sales Price* | \$465,000 | \$525,000 | + 12.9% | \$512,500 | \$527,250 | + 2.9% | |
| Average Sales Price* | \$473,222 | \$540,422 | + 14.2% | \$532,913 | \$516,572 | - 3.1% | |
| Percent of List Price Received* | 100.6% | 100.2% | - 0.4% | 99.2% | 98.7% | - 0.5% | |
| Days on Market Until Sale | 45 | 91 | + 102.2% | 56 | 83 | + 48.2% | |
| Cumulative Days on Market Until Sale | 45 | 91 | + 102.2% | 62 | 83 | + 33.9% | |
| Inventory of Homes for Sale | 19 | 22 | + 15.8% | | | | |
| Months Supply of Inventory | 1.1 | 2.1 | + 90.9% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

