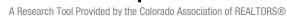
Local Market Update for November 2022







Bayfield In Town

| Single Family | November | | | Year to Date | | | |
|--------------------------------------|-----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 11-2021 | Thru 11-2022 | Percent Change from Previous Year | |
| New Listings | 4 | 8 | + 100.0% | 69 | 82 | + 18.8% | |
| Sold Listings | 6 | 0 | - 100.0% | 59 | 61 | + 3.4% | |
| Median Sales Price* | \$455,000 | \$0 | - 100.0% | \$399,000 | \$451,000 | + 13.0% | |
| Average Sales Price* | \$506,400 | \$0 | - 100.0% | \$407,002 | \$472,175 | + 16.0% | |
| Percent of List Price Received* | 99.3% | 0.0% | - 100.0% | 99.0% | 99.1% | + 0.1% | |
| Days on Market Until Sale | 66 | 0 | - 100.0% | 66 | 61 | - 7.6% | |
| Cumulative Days on Market Until Sale | 66 | 0 | - 100.0% | 72 | 62 | - 13.9% | |
| Inventory of Homes for Sale | 4 | 16 | + 300.0% | | | | |
| Months Supply of Inventory | 0.7 | 2.6 | + 271.4% | | | | |

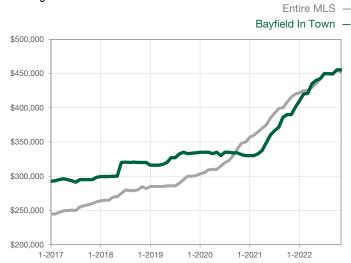
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | November | | | Year to Date | | | |
|--------------------------------------|----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 11-2021 | Thru 11-2022 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 7 | 13 | + 85.7% | |
| Sold Listings | 0 | 1 | | 9 | 8 | - 11.1% | |
| Median Sales Price* | \$0 | \$394,000 | | \$262,500 | \$352,500 | + 34.3% | |
| Average Sales Price* | \$0 | \$394,000 | | \$257,743 | \$345,050 | + 33.9% | |
| Percent of List Price Received* | 0.0% | 98.7% | | 100.3% | 99.7% | - 0.6% | |
| Days on Market Until Sale | 0 | 47 | | 74 | 57 | - 23.0% | |
| Cumulative Days on Market Until Sale | 0 | 47 | | 115 | 57 | - 50.4% | |
| Inventory of Homes for Sale | 0 | 1 | | | | | |
| Months Supply of Inventory | 0.0 | 0.9 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

