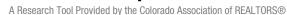
Local Market Update for November 2021







Bayfield In Town

Single Family	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	76	66	- 13.2%
Sold Listings	4	6	+ 50.0%	73	57	- 21.9%
Median Sales Price*	\$298,000	\$455,000	+ 52.7%	\$330,000	\$399,000	+ 20.9%
Average Sales Price*	\$343,875	\$506,400	+ 47.3%	\$336,867	\$402,532	+ 19.5%
Percent of List Price Received*	99.5%	99.3%	- 0.2%	99.0%	99.0%	0.0%
Days on Market Until Sale	72	66	- 8.3%	90	62	- 31.1%
Cumulative Days on Market Until Sale	72	66	- 8.3%	96	65	- 32.3%
Inventory of Homes for Sale	7	4	- 42.9%			
Months Supply of Inventory	1.1	0.7	- 36.4%			

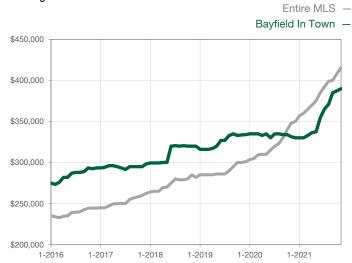
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
New Listings	1	0	- 100.0%	8	7	- 12.5%
Sold Listings	1	0	- 100.0%	4	9	+ 125.0%
Median Sales Price*	\$215,000	\$0	- 100.0%	\$273,750	\$262,500	- 4.1%
Average Sales Price*	\$215,000	\$0	- 100.0%	\$259,375	\$257,743	- 0.6%
Percent of List Price Received*	98.2%	0.0%	- 100.0%	99.3%	100.3%	+ 1.0%
Days on Market Until Sale	115	0	- 100.0%	94	74	- 21.3%
Cumulative Days on Market Until Sale	115	0	- 100.0%	107	115	+ 7.5%
Inventory of Homes for Sale	3	0	- 100.0%			
Months Supply of Inventory	2.3	0.0	- 100.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

