Local Market Update for October 2021







Durango Rural

| Single Family | October | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change from Previous Year | |
| New Listings | 66 | 40 | - 39.4% | 480 | 492 | + 2.5% | |
| Sold Listings | 62 | 43 | - 30.6% | 363 | 410 | + 12.9% | |
| Median Sales Price* | \$658,500 | \$694,900 | + 5.5% | \$558,000 | \$656,250 | + 17.6% | |
| Average Sales Price* | \$746,366 | \$838,313 | + 12.3% | \$654,095 | \$788,118 | + 20.5% | |
| Percent of List Price Received* | 98.8% | 99.1% | + 0.3% | 97.9% | 99.4% | + 1.5% | |
| Days on Market Until Sale | 134 | 80 | - 40.3% | 148 | 93 | - 37.2% | |
| Cumulative Days on Market Until Sale | 145 | 81 | - 44.1% | 168 | 103 | - 38.7% | |
| Inventory of Homes for Sale | 157 | 73 | - 53.5% | | | | |
| Months Supply of Inventory | 4.6 | 1.7 | - 63.0% | | | | |

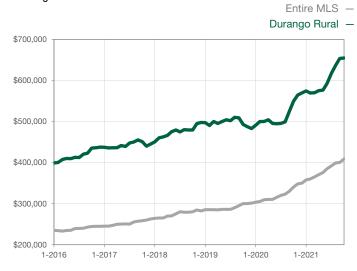
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | October | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change from Previous Year | |
| New Listings | 6 | 2 | - 66.7% | 39 | 46 | + 17.9% | |
| Sold Listings | 11 | 8 | - 27.3% | 40 | 47 | + 17.5% | |
| Median Sales Price* | \$465,000 | \$434,500 | - 6.6% | \$362,000 | \$435,000 | + 20.2% | |
| Average Sales Price* | \$432,864 | \$473,813 | + 9.5% | \$409,570 | \$448,809 | + 9.6% | |
| Percent of List Price Received* | 99.3% | 102.2% | + 2.9% | 97.9% | 101.7% | + 3.9% | |
| Days on Market Until Sale | 141 | 47 | - 66.7% | 170 | 72 | - 57.6% | |
| Cumulative Days on Market Until Sale | 141 | 47 | - 66.7% | 183 | 72 | - 60.7% | |
| Inventory of Homes for Sale | 8 | 0 | - 100.0% | | | | |
| Months Supply of Inventory | 2.2 | 0.0 | - 100.0% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

