Local Market Update for July 2021 A Research Tool Provided by the Colorado Association of REALTORS®



San Juan County

Single Family	July			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year	
New Listings	10	5	- 50.0%	34	23	- 32.4%	
Sold Listings	2	1	- 50.0%	13	15	+ 15.4%	
Median Sales Price*	\$347,500	\$231,000	- 33.5%	\$295,000	\$405,000	+ 37.3%	
Average Sales Price*	\$347,500	\$231,000	- 33.5%	\$310,923	\$624,177	+ 100.7%	
Percent of List Price Received*	101.4%	102.7%	+ 1.3%	94.1%	98.9%	+ 5.1%	
Days on Market Until Sale	48	57	+ 18.8%	198	228	+ 15.2%	
Cumulative Days on Market Until Sale	48	57	+ 18.8%	198	288	+ 45.5%	
Inventory of Homes for Sale	34	11	- 67.6%				
Months Supply of Inventory	17.0	3.8	- 77.6%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	12	8	- 33.3%	
Sold Listings	5	0	- 100.0%	6	8	+ 33.3%	
Median Sales Price*	\$389,000	\$0	- 100.0%	\$365,000	\$267,000	- 26.8%	
Average Sales Price*	\$386,000	\$0	- 100.0%	\$344,000	\$286,063	- 16.8%	
Percent of List Price Received*	96.9%	0.0%	- 100.0%	97.3%	100.5%	+ 3.3%	
Days on Market Until Sale	86	0	- 100.0%	80	66	- 17.5%	
Cumulative Days on Market Until Sale	86	0	- 100.0%	80	66	- 17.5%	
Inventory of Homes for Sale	4	1	- 75.0%				
Months Supply of Inventory	1.5	0.5	- 66.7%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation

