

Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Ignacio Rural

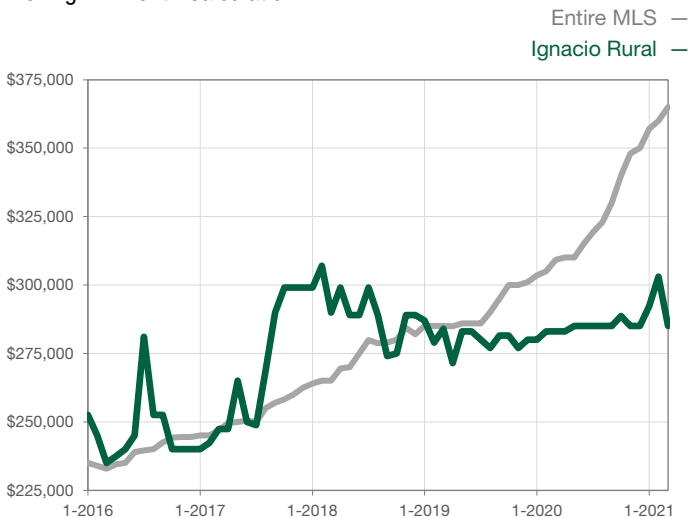
| Single Family | March | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 5 | 4 | - 20.0% | 12 | 7 | - 41.7% |
| Sold Listings | 3 | 1 | - 66.7% | 5 | 3 | - 40.0% |
| Median Sales Price* | \$440,000 | \$258,000 | - 41.4% | \$292,250 | \$320,000 | + 9.5% |
| Average Sales Price* | \$393,133 | \$258,000 | - 34.4% | \$326,150 | \$300,333 | - 7.9% |
| Percent of List Price Received* | 96.6% | 89.3% | - 7.6% | 96.7% | 91.6% | - 5.3% |
| Days on Market Until Sale | 87 | 123 | + 41.4% | 119 | 201 | + 68.9% |
| Cumulative Days on Market Until Sale | 87 | 123 | + 41.4% | 119 | 201 | + 68.9% |
| Inventory of Homes for Sale | 15 | 10 | - 33.3% | -- | -- | -- |
| Months Supply of Inventory | 5.0 | 5.7 | + 14.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | |
|--------------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

