## Local Market Update for October 2020 A Research Tool Provided by the Colorado Association of REALTORS®







## **San Juan County**

Single Family	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	3	2	- 33.3%	37	43	+ 16.2%	
Sold Listings	1	6	+ 500.0%	18	28	+ 55.6%	
Median Sales Price*	\$575,000	\$209,450	- 63.6%	\$278,000	\$297,500	+ 7.0%	
Average Sales Price*	\$575,000	\$226,150	- 60.7%	\$337,500	\$307,246	- 9.0%	
Percent of List Price Received*	100.0%	96.4%	- 3.6%	96.6%	95.2%	- 1.4%	
Days on Market Until Sale	158	208	+ 31.6%	289	186	- 35.6%	
Cumulative Days on Market Until Sale	158	208	+ 31.6%	289	194	- 32.9%	
Inventory of Homes for Sale	33	18	- 45.5%				
Months Supply of Inventory	13.5	6.4	- 52.6%				

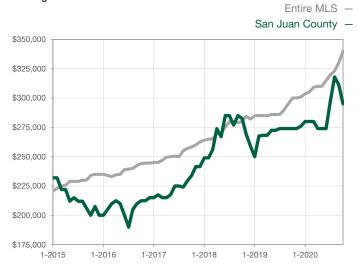
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	18	14	- 22.2%	
Sold Listings	0	2		13	16	+ 23.1%	
Median Sales Price*	\$0	\$224,500		\$215,000	\$289,000	+ 34.4%	
Average Sales Price*	\$0	\$224,500		\$247,346	\$294,013	+ 18.9%	
Percent of List Price Received*	0.0%	95.7%		96.6%	98.3%	+ 1.8%	
Days on Market Until Sale	0	383		75	155	+ 106.7%	
Cumulative Days on Market Until Sale	0	383		103	155	+ 50.5%	
Inventory of Homes for Sale	6	0	- 100.0%				
Months Supply of Inventory	3.4	0.0	- 100.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

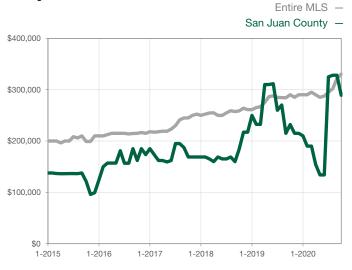
## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



Current as of November 18, 2020. Data © 2020 Colorado Real Estate Network. Report © 2020 ShowingTime.