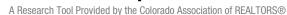
## **Local Market Update for October 2020**







## **Ignacio Rural**

Single Family	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	6	3	- 50.0%	44	33	- 25.0%
Sold Listings	4	4	0.0%	27	20	- 25.9%
Median Sales Price*	\$277,250	\$303,000	+ 9.3%	\$277,000	\$288,625	+ 4.2%
Average Sales Price*	\$299,125	\$307,500	+ 2.8%	\$278,928	\$322,558	+ 15.6%
Percent of List Price Received*	95.3%	101.4%	+ 6.4%	97.4%	97.5%	+ 0.1%
Days on Market Until Sale	109	53	- 51.4%	145	97	- 33.1%
Cumulative Days on Market Until Sale	150	111	- 26.0%	178	151	- 15.2%
Inventory of Homes for Sale	23	13	- 43.5%			
Months Supply of Inventory	8.4	6.0	- 28.6%			

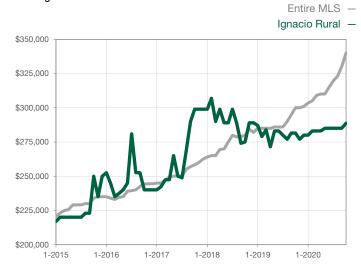
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Cumulative Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

