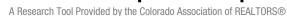
## **Local Market Update for September 2020**







## **Ignacio Rural**

Single Family	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
New Listings	3	2	- 33.3%	38	29	- 23.7%
Sold Listings	6	2	- 66.7%	23	18	- 21.7%
Median Sales Price*	\$286,250	\$367,500	+ 28.4%	\$277,000	\$288,625	+ 4.2%
Average Sales Price*	\$279,900	\$367,500	+ 31.3%	\$275,415	\$331,453	+ 20.3%
Percent of List Price Received*	96.5%	95.5%	- 1.0%	97.8%	96.5%	- 1.3%
Days on Market Until Sale	139	200	+ 43.9%	152	122	- 19.7%
Cumulative Days on Market Until Sale	139	200	+ 43.9%	183	169	- 7.7%
Inventory of Homes for Sale	23	11	- 52.2%			
Months Supply of Inventory	8.4	4.7	- 44.0%			

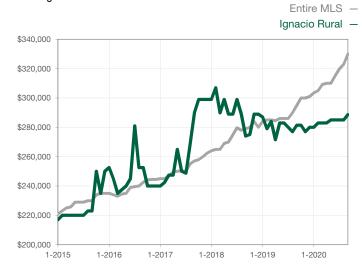
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Cumulative Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

