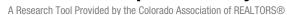
Local Market Update for May 2020







Bayfield Rural

| Single Family | May | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 05-2019 | Thru 05-2020 | Percent Change from Previous Year | |
| New Listings | 38 | 21 | - 44.7% | 102 | 77 | - 24.5% | |
| Sold Listings | 12 | 12 | 0.0% | 38 | 40 | + 5.3% | |
| Median Sales Price* | \$347,500 | \$366,500 | + 5.5% | \$310,000 | \$341,500 | + 10.2% | |
| Average Sales Price* | \$358,125 | \$380,333 | + 6.2% | \$388,526 | \$392,496 | + 1.0% | |
| Percent of List Price Received* | 98.5% | 98.1% | - 0.4% | 97.9% | 97.7% | - 0.2% | |
| Days on Market Until Sale | 169 | 89 | - 47.3% | 139 | 115 | - 17.3% | |
| Cumulative Days on Market Until Sale | 169 | 89 | - 47.3% | 143 | 147 | + 2.8% | |
| Inventory of Homes for Sale | 94 | 51 | - 45.7% | | | | |
| Months Supply of Inventory | 9.2 | 4.3 | - 53.3% | | | | |

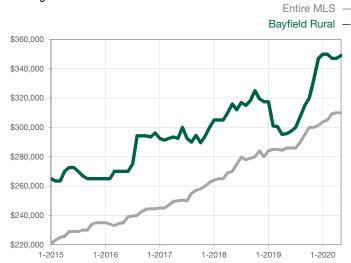
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | May | | | Year to Date | | | |
|--------------------------------------|------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 05-2019 | Thru 05-2020 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Cumulative Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

