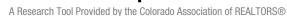
Local Market Update for March 2020







Durango In Town

Single Family	March			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year	
New Listings	21	24	+ 14.3%	45	58	+ 28.9%	
Sold Listings	14	12	- 14.3%	27	34	+ 25.9%	
Median Sales Price*	\$595,000	\$468,000	- 21.3%	\$522,000	\$482,000	- 7.7%	
Average Sales Price*	\$579,783	\$562,000	- 3.1%	\$564,754	\$575,947	+ 2.0%	
Percent of List Price Received*	96.8%	97.7%	+ 0.9%	97.1%	97.5%	+ 0.4%	
Days on Market Until Sale	165	136	- 17.6%	138	129	- 6.5%	
Cumulative Days on Market Until Sale	165	136	- 17.6%	158	137	- 13.3%	
Inventory of Homes for Sale	61	75	+ 23.0%				
Months Supply of Inventory	4.1	5.2	+ 26.8%				

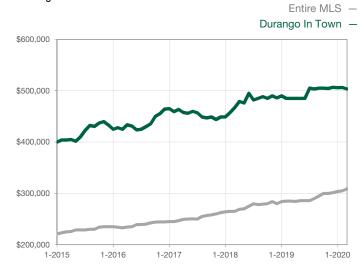
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
New Listings	22	24	+ 9.1%	55	49	- 10.9%
Sold Listings	13	14	+ 7.7%	36	29	- 19.4%
Median Sales Price*	\$325,000	\$338,688	+ 4.2%	\$329,000	\$345,000	+ 4.9%
Average Sales Price*	\$385,081	\$326,425	- 15.2%	\$347,415	\$346,981	- 0.1%
Percent of List Price Received*	98.8%	97.4%	- 1.4%	98.4%	97.2%	- 1.2%
Days on Market Until Sale	110	131	+ 19.1%	136	153	+ 12.5%
Cumulative Days on Market Until Sale	118	146	+ 23.7%	145	201	+ 38.6%
Inventory of Homes for Sale	63	72	+ 14.3%			
Months Supply of Inventory	3.9	4.9	+ 25.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

