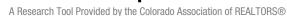
Local Market Update for November 2019







Bayfield In Town

Single Family	November			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year	
New Listings	6	4	- 33.3%	69	78	+ 13.0%	
Sold Listings	3	2	- 33.3%	39	56	+ 43.6%	
Median Sales Price*	\$332,500	\$323,750	- 2.6%	\$316,000	\$331,000	+ 4.7%	
Average Sales Price*	\$320,800	\$323,750	+ 0.9%	\$318,895	\$337,518	+ 5.8%	
Percent of List Price Received*	96.9%	98.4%	+ 1.5%	98.6%	98.2%	- 0.4%	
Days on Market Until Sale	110	63	- 42.7%	88	106	+ 20.5%	
Cumulative Days on Market Until Sale	110	63	- 42.7%	98	119	+ 21.4%	
Inventory of Homes for Sale	18	17	- 5.6%				
Months Supply of Inventory	4.8	3.5	- 27.1%				

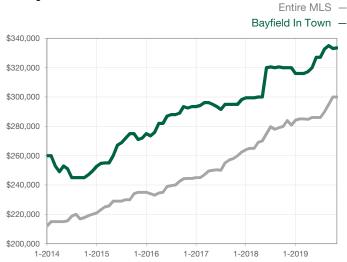
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year	
New Listings	0	0		4	7	+ 75.0%	
Sold Listings	0	1		3	7	+ 133.3%	
Median Sales Price*	\$0	\$258,000		\$215,000	\$245,000	+ 14.0%	
Average Sales Price*	\$0	\$258,000		\$221,333	\$237,700	+ 7.4%	
Percent of List Price Received*	0.0%	97.0%		99.4%	97.3%	- 2.1%	
Days on Market Until Sale	0	43		70	101	+ 44.3%	
Cumulative Days on Market Until Sale	0	43		70	101	+ 44.3%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.5	0.6	- 60.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

