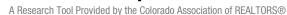
Local Market Update for December 2019







Bayfield In Town

Single Family	December			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year	
New Listings	4	1	- 75.0%	73	79	+ 8.2%	
Sold Listings	2	5	+ 150.0%	41	61	+ 48.8%	
Median Sales Price*	\$359,500	\$349,600	- 2.8%	\$320,000	\$334,000	+ 4.4%	
Average Sales Price*	\$359,500	\$334,420	- 7.0%	\$320,876	\$337,264	+ 5.1%	
Percent of List Price Received*	98.7%	96.2%	- 2.5%	98.7%	98.0%	- 0.7%	
Days on Market Until Sale	110	125	+ 13.6%	89	108	+ 21.3%	
Cumulative Days on Market Until Sale	110	125	+ 13.6%	99	120	+ 21.2%	
Inventory of Homes for Sale	16	13	- 18.8%				
Months Supply of Inventory	4.7	2.6	- 44.7%				

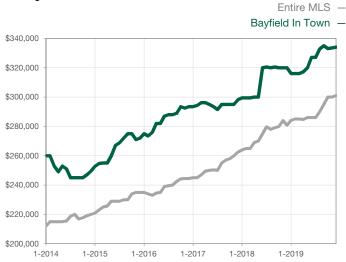
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year	
New Listings	0	0		4	7	+ 75.0%	
Sold Listings	0	0		3	7	+ 133.3%	
Median Sales Price*	\$0	\$0		\$215,000	\$245,000	+ 14.0%	
Average Sales Price*	\$0	\$0		\$221,333	\$237,700	+ 7.4%	
Percent of List Price Received*	0.0%	0.0%		99.4%	97.3%	- 2.1%	
Days on Market Until Sale	0	0		70	101	+ 44.3%	
Cumulative Days on Market Until Sale	0	0		70	101	+ 44.3%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.3	0.6	- 53.8%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

