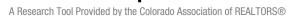
## **Local Market Update for October 2019**







## **Bayfield In Town**

Single Family	October			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year	
New Listings	0	5		63	74	+ 17.5%	
Sold Listings	4	6	+ 50.0%	36	54	+ 50.0%	
Median Sales Price*	\$305,000	\$302,450	- 0.8%	\$315,500	\$331,000	+ 4.9%	
Average Sales Price*	\$316,625	\$300,400	- 5.1%	\$318,736	\$338,028	+ 6.1%	
Percent of List Price Received*	98.6%	98.5%	- 0.1%	98.8%	98.2%	- 0.6%	
Days on Market Until Sale	83	123	+ 48.2%	86	108	+ 25.6%	
Cumulative Days on Market Until Sale	83	123	+ 48.2%	97	121	+ 24.7%	
Inventory of Homes for Sale	18	20	+ 11.1%				
Months Supply of Inventory	4.8	4.1	- 14.6%				

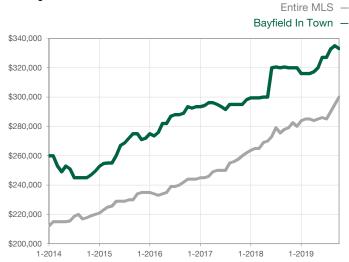
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year	
New Listings	1	2	+ 100.0%	4	7	+ 75.0%	
Sold Listings	0	0		3	6	+ 100.0%	
Median Sales Price*	\$0	\$0		\$215,000	\$239,000	+ 11.2%	
Average Sales Price*	\$0	\$0		\$221,333	\$234,317	+ 5.9%	
Percent of List Price Received*	0.0%	0.0%		99.4%	97.3%	- 2.1%	
Days on Market Until Sale	0	0		70	110	+ 57.1%	
Cumulative Days on Market Until Sale	0	0		70	110	+ 57.1%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.3	0.5	- 61.5%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

