Local Market Update for August 2019A Research Tool Provided by the Colorado Association of REALTORS®







San Juan County

Single Family	August			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year	
New Listings	4	1	- 75.0%	33	28	- 15.2%	
Sold Listings	2	2	0.0%	9	14	+ 55.6%	
Median Sales Price*	\$217,000	\$364,000	+ 67.7%	\$267,500	\$275,000	+ 2.8%	
Average Sales Price*	\$217,000	\$364,000	+ 67.7%	\$307,983	\$308,929	+ 0.3%	
Percent of List Price Received*	96.1%	91.4%	- 4.9%	97.0%	96.6%	- 0.4%	
Days on Market Until Sale	48	319	+ 564.6%	200	258	+ 29.0%	
Cumulative Days on Market Until Sale	48	319	+ 564.6%	200	258	+ 29.0%	
Inventory of Homes for Sale	32	32	0.0%				
Months Supply of Inventory	20.0	13.7	- 31.5%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year	
New Listings	0	0		11	15	+ 36.4%	
Sold Listings	1	2	+ 100.0%	7	10	+ 42.9%	
Median Sales Price*	\$250,000	\$265,000	+ 6.0%	\$184,000	\$242,500	+ 31.8%	
Average Sales Price*	\$250,000	\$265,000	+ 6.0%	\$206,229	\$266,450	+ 29.2%	
Percent of List Price Received*	94.3%	100.0%	+ 6.0%	95.6%	97.4%	+ 1.9%	
Days on Market Until Sale	92	39	- 57.6%	131	61	- 53.4%	
Cumulative Days on Market Until Sale	92	222	+ 141.3%	131	98	- 25.2%	
Inventory of Homes for Sale	3	4	+ 33.3%				
Months Supply of Inventory	1.5	2.8	+ 86.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

