

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



San Juan County

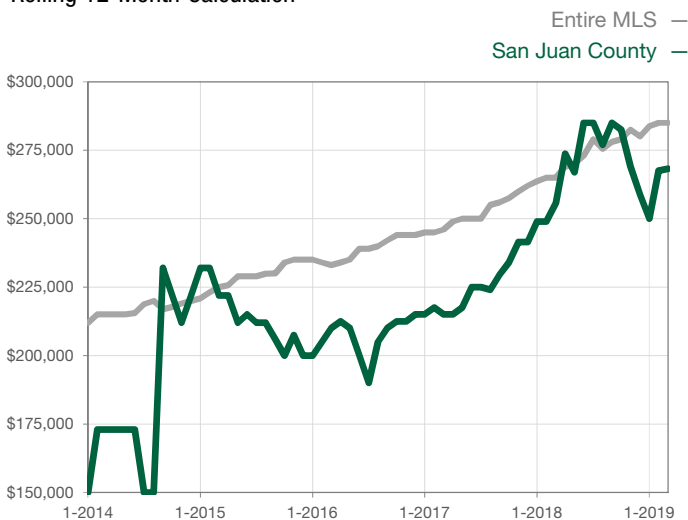
| Single Family | March | | | Year to Date | | |
|--------------------------------------|-------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 03-2018 | Thru 03-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 2 | 2 | 0.0% | 8 | 4 | - 50.0% |
| Sold Listings | 0 | 3 | -- | 1 | 5 | + 400.0% |
| Median Sales Price* | \$0 | \$330,000 | -- | \$612,850 | \$284,000 | - 53.7% |
| Average Sales Price* | \$0 | \$403,000 | -- | \$612,850 | \$353,800 | - 42.3% |
| Percent of List Price Received* | 0.0% | 98.6% | -- | 97.4% | 98.6% | + 1.2% |
| Days on Market Until Sale | 0 | 143 | -- | 540 | 192 | - 64.4% |
| Cumulative Days on Market Until Sale | 0 | 143 | -- | 540 | 192 | - 64.4% |
| Inventory of Homes for Sale | 27 | 24 | - 11.1% | -- | -- | -- |
| Months Supply of Inventory | 16.9 | 13.2 | - 21.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | March | | | Year to Date | | |
|--------------------------------------|-------|-------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 03-2018 | Thru 03-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 1 | 2 | + 100.0% | 5 | 5 | 0.0% |
| Sold Listings | 0 | 0 | -- | 0 | 2 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$305,000 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$305,000 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 96.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 86 | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 86 | -- |
| Inventory of Homes for Sale | 4 | 5 | + 25.0% | -- | -- | -- |
| Months Supply of Inventory | 1.8 | 4.2 | + 133.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

