## **Local Market Update for September 2019**







## **Durango Rural**

| Single Family                        | September |           |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change<br>from Previous Year |  |
| New Listings                         | 47        | 53        | + 12.8%                              | 503          | 517          | + 2.8%                               |  |
| Sold Listings                        | 23        | 40        | + 73.9%                              | 263          | 282          | + 7.2%                               |  |
| Median Sales Price*                  | \$448,200 | \$449,000 | + 0.2%                               | \$480,000    | \$493,500    | + 2.8%                               |  |
| Average Sales Price*                 | \$561,205 | \$575,970 | + 2.6%                               | \$535,562    | \$561,801    | + 4.9%                               |  |
| Percent of List Price Received*      | 95.8%     | 97.1%     | + 1.4%                               | 97.2%        | 97.6%        | + 0.4%                               |  |
| Days on Market Until Sale            | 149       | 128       | - 14.1%                              | 120          | 123          | + 2.5%                               |  |
| Cumulative Days on Market Until Sale | 190       | 130       | - 31.6%                              | 159          | 140          | - 11.9%                              |  |
| Inventory of Homes for Sale          | 257       | 276       | + 7.4%                               |              |              |                                      |  |
| Months Supply of Inventory           | 8.4       | 8.8       | + 4.8%                               |              |              |                                      |  |

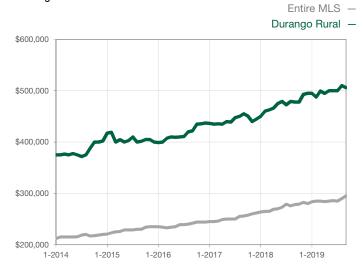
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                      | September |           |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change<br>from Previous Year |  |
| New Listings                         | 1         | 3         | + 200.0%                             | 48           | 45           | - 6.3%                               |  |
| Sold Listings                        | 3         | 5         | + 66.7%                              | 34           | 30           | - 11.8%                              |  |
| Median Sales Price*                  | \$339,000 | \$400,000 | + 18.0%                              | \$315,000    | \$346,000    | + 9.8%                               |  |
| Average Sales Price*                 | \$361,667 | \$401,100 | + 10.9%                              | \$377,770    | \$405,580    | + 7.4%                               |  |
| Percent of List Price Received*      | 97.9%     | 97.2%     | - 0.7%                               | 98.4%        | 98.4%        | 0.0%                                 |  |
| Days on Market Until Sale            | 233       | 131       | - 43.8%                              | 104          | 104          | 0.0%                                 |  |
| Cumulative Days on Market Until Sale | 233       | 155       | - 33.5%                              | 110          | 108          | - 1.8%                               |  |
| Inventory of Homes for Sale          | 15        | 19        | + 26.7%                              |              |              |                                      |  |
| Months Supply of Inventory           | 3.8       | 5.6       | + 47.4%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

