Local Market Update for December 2018







Vallecito

| Single Family | December | | | Year to Date | | |
|--------------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 12-2017 | Thru 12-2018 | Percent Change from Previous Year |
| New Listings | 1 | 0 | - 100.0% | 57 | 49 | - 14.0% |
| Sold Listings | 0 | 0 | | 33 | 30 | - 9.1% |
| Median Sales Price* | \$0 | \$0 | | \$276,900 | \$299,000 | + 8.0% |
| Average Sales Price* | \$0 | \$0 | | \$294,022 | \$339,477 | + 15.5% |
| Percent of List Price Received* | 0.0% | 0.0% | | 96.9% | 95.4% | - 1.5% |
| Days on Market Until Sale | 0 | 0 | | 121 | 166 | + 37.2% |
| Cumulative Days on Market Until Sale | 0 | 0 | | 136 | 179 | + 31.6% |
| Inventory of Homes for Sale | 17 | 13 | - 23.5% | | | |
| Months Supply of Inventory | 4.6 | 4.8 | + 4.3% | | | |

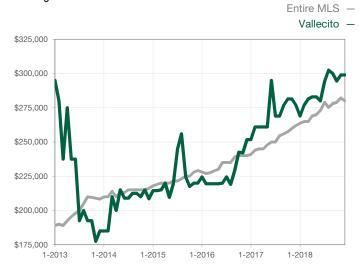
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | December | | | Year to Date | | | |
|--------------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 12-2017 | Thru 12-2018 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Cumulative Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

