Local Market Update for December 2018A Research Tool Provided by the Colorado Association of REALTORS®







San Juan County

Single Family	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	0	1		32	30	- 6.3%	
Sold Listings	1	2	+ 100.0%	18	13	- 27.8%	
Median Sales Price*	\$329,000	\$234,500	- 28.7%	\$241,500	\$235,000	- 2.7%	
Average Sales Price*	\$329,000	\$234,500	- 28.7%	\$274,840	\$269,873	- 1.8%	
Percent of List Price Received*	94.3%	93.1%	- 1.3%	92.7%	96.0%	+ 3.6%	
Days on Market Until Sale	72	279	+ 287.5%	202	218	+ 7.9%	
Cumulative Days on Market Until Sale	72	279	+ 287.5%	186	218	+ 17.2%	
Inventory of Homes for Sale	23	24	+ 4.3%				
Months Supply of Inventory	14.1	16.6	+ 17.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	1	1	0.0%	15	14	- 6.7%	
Sold Listings	0	0		16	10	- 37.5%	
Median Sales Price*	\$0	\$0		\$168,750	\$217,000	+ 28.6%	
Average Sales Price*	\$0	\$0		\$207,194	\$227,830	+ 10.0%	
Percent of List Price Received*	0.0%	0.0%		95.4%	95.6%	+ 0.2%	
Days on Market Until Sale	0	0		156	139	- 10.9%	
Cumulative Days on Market Until Sale	0	0		189	139	- 26.5%	
Inventory of Homes for Sale	3	3	0.0%				
Months Supply of Inventory	1.5	2.4	+ 60.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

