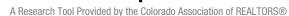
Local Market Update for December 2018







Ignacio Rural

Single Family	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	4	1	- 75.0%	54	52	- 3.7%	
Sold Listings	1	1	0.0%	21	27	+ 28.6%	
Median Sales Price*	\$327,500	\$387,500	+ 18.3%	\$299,000	\$289,000	- 3.3%	
Average Sales Price*	\$327,500	\$387,500	+ 18.3%	\$294,160	\$333,287	+ 13.3%	
Percent of List Price Received*	97.8%	96.9%	- 0.9%	93.2%	94.4%	+ 1.3%	
Days on Market Until Sale	193	177	- 8.3%	173	177	+ 2.3%	
Cumulative Days on Market Until Sale	260	534	+ 105.4%	182	219	+ 20.3%	
Inventory of Homes for Sale	26	22	- 15.4%				
Months Supply of Inventory	11.1	9.0	- 18.9%				

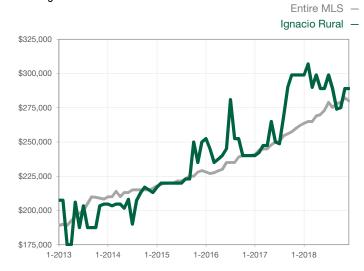
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Cumulative Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

