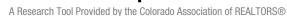
## **Local Market Update for December 2018**







## **Durango Rural**

| Single Family                        | December  |           |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 12-2017 | Thru 12-2018 | Percent Change<br>from Previous Year |  |
| New Listings                         | 26        | 17        | - 34.6%                              | 631          | 578          | - 8.4%                               |  |
| Sold Listings                        | 38        | 29        | - 23.7%                              | 379          | 359          | - 5.3%                               |  |
| Median Sales Price*                  | \$490,500 | \$525,105 | + 7.1%                               | \$445,000    | \$495,000    | + 11.2%                              |  |
| Average Sales Price*                 | \$576,309 | \$615,554 | + 6.8%                               | \$513,939    | \$569,275    | + 10.8%                              |  |
| Percent of List Price Received*      | 96.4%     | 97.2%     | + 0.8%                               | 97.3%        | 97.1%        | - 0.2%                               |  |
| Days on Market Until Sale            | 149       | 168       | + 12.8%                              | 133          | 131          | - 1.5%                               |  |
| Cumulative Days on Market Until Sale | 198       | 175       | - 11.6%                              | 157          | 168          | + 7.0%                               |  |
| Inventory of Homes for Sale          | 184       | 165       | - 10.3%                              |              |              |                                      |  |
| Months Supply of Inventory           | 5.8       | 5.5       | - 5.2%                               |              |              |                                      |  |

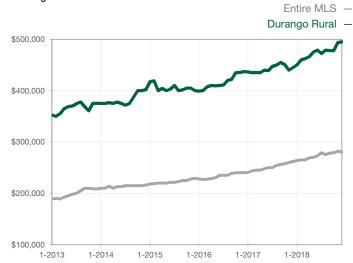
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                      | December  |           |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 12-2017 | Thru 12-2018 | Percent Change<br>from Previous Year |  |
| New Listings                         | 3         | 2         | - 33.3%                              | 53           | 59           | + 11.3%                              |  |
| Sold Listings                        | 6         | 1         | - 83.3%                              | 45           | 45           | 0.0%                                 |  |
| Median Sales Price*                  | \$279,750 | \$532,000 | + 90.2%                              | \$341,000    | \$329,000    | - 3.5%                               |  |
| Average Sales Price*                 | \$281,233 | \$532,000 | + 89.2%                              | \$381,555    | \$386,104    | + 1.2%                               |  |
| Percent of List Price Received*      | 96.7%     | 98.7%     | + 2.1%                               | 98.4%        | 98.0%        | - 0.4%                               |  |
| Days on Market Until Sale            | 181       | 24        | - 86.7%                              | 124          | 108          | - 12.9%                              |  |
| Cumulative Days on Market Until Sale | 181       | 24        | - 86.7%                              | 140          | 112          | - 20.0%                              |  |
| Inventory of Homes for Sale          | 12        | 14        | + 16.7%                              |              |              |                                      |  |
| Months Supply of Inventory           | 3.2       | 3.7       | + 15.6%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

