Local Market Update for December 2018







Bayfield In Town

Single Family	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	1	3	+ 200.0%	82	72	- 12.2%	
Sold Listings	6	2	- 66.7%	66	41	- 37.9%	
Median Sales Price*	\$321,500	\$359,500	+ 11.8%	\$298,200	\$320,000	+ 7.3%	
Average Sales Price*	\$303,250	\$359,500	+ 18.5%	\$299,415	\$320,876	+ 7.2%	
Percent of List Price Received*	98.9%	98.7%	- 0.2%	98.4%	98.7%	+ 0.3%	
Days on Market Until Sale	115	110	- 4.3%	102	89	- 12.7%	
Cumulative Days on Market Until Sale	115	110	- 4.3%	107	99	- 7.5%	
Inventory of Homes for Sale	9	14	+ 55.6%				
Months Supply of Inventory	1.6	4.1	+ 156.3%				

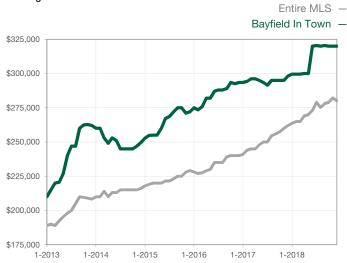
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	10	4	- 60.0%	
Sold Listings	1	0	- 100.0%	9	3	- 66.7%	
Median Sales Price*	\$243,780	\$0	- 100.0%	\$239,000	\$215,000	- 10.0%	
Average Sales Price*	\$243,780	\$0	- 100.0%	\$225,920	\$221,333	- 2.0%	
Percent of List Price Received*	100.0%	0.0%	- 100.0%	99.2%	99.4%	+ 0.2%	
Days on Market Until Sale	3	0	- 100.0%	107	70	- 34.6%	
Cumulative Days on Market Until Sale	3	0	- 100.0%	107	70	- 34.6%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	0.7	0.7	0.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

