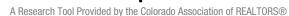
Local Market Update for November 2018







Ignacio Rural

Single Family	November			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year	
New Listings	4	3	- 25.0%	50	50	0.0%	
Sold Listings	2	2	0.0%	20	26	+ 30.0%	
Median Sales Price*	\$89,000	\$430,000	+ 383.1%	\$294,450	\$287,000	- 2.5%	
Average Sales Price*	\$89,000	\$430,000	+ 383.1%	\$292,493	\$331,202	+ 13.2%	
Percent of List Price Received*	74.8%	97.2%	+ 29.9%	93.0%	94.3%	+ 1.4%	
Days on Market Until Sale	100	336	+ 236.0%	172	177	+ 2.9%	
Cumulative Days on Market Until Sale	175	426	+ 143.4%	178	207	+ 16.3%	
Inventory of Homes for Sale	27	25	- 7.4%				
Months Supply of Inventory	10.6	10.2	- 3.8%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Cumulative Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

