Local Market Update for November 2018







Durango Mountain Area

Single Family	November			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year	
New Listings	1	2	+ 100.0%	41	43	+ 4.9%	
Sold Listings	3	3	0.0%	11	26	+ 136.4%	
Median Sales Price*	\$675,000	\$1,340,000	+ 98.5%	\$780,000	\$804,500	+ 3.1%	
Average Sales Price*	\$1,058,333	\$1,220,000	+ 15.3%	\$964,205	\$1,004,321	+ 4.2%	
Percent of List Price Received*	83.3%	90.4%	+ 8.5%	92.0%	93.5%	+ 1.6%	
Days on Market Until Sale	327	289	- 11.6%	272	235	- 13.6%	
Cumulative Days on Market Until Sale	264	538	+ 103.8%	339	261	- 23.0%	
Inventory of Homes for Sale	29	26	- 10.3%				
Months Supply of Inventory	13.5	11.1	- 17.8%				

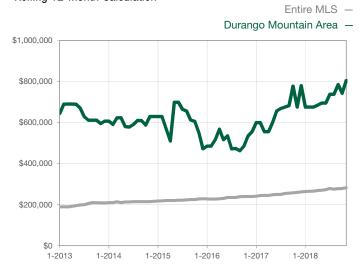
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	15	14	- 6.7%	149	124	- 16.8%
Sold Listings	10	9	- 10.0%	101	97	- 4.0%
Median Sales Price*	\$262,000	\$168,000	- 35.9%	\$210,000	\$175,000	- 16.7%
Average Sales Price*	\$260,600	\$305,744	+ 17.3%	\$267,056	\$237,122	- 11.2%
Percent of List Price Received*	93.4%	96.8%	+ 3.6%	95.3%	95.5%	+ 0.2%
Days on Market Until Sale	203	156	- 23.2%	173	149	- 13.9%
Cumulative Days on Market Until Sale	276	156	- 43.5%	194	164	- 15.5%
Inventory of Homes for Sale	70	58	- 17.1%			
Months Supply of Inventory	7.8	6.9	- 11.5%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

