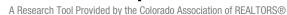
## **Local Market Update for November 2018**







## **Bayfield In Town**

Single Family	November			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year	
New Listings	3	6	+ 100.0%	81	69	- 14.8%	
Sold Listings	3	3	0.0%	60	39	- 35.0%	
Median Sales Price*	\$325,000	\$332,500	+ 2.3%	\$296,200	\$316,000	+ 6.7%	
Average Sales Price*	\$335,000	\$320,800	- 4.2%	\$299,032	\$318,895	+ 6.6%	
Percent of List Price Received*	99.6%	96.9%	- 2.7%	98.3%	98.6%	+ 0.3%	
Days on Market Until Sale	100	110	+ 10.0%	100	88	- 12.0%	
Cumulative Days on Market Until Sale	124	110	- 11.3%	106	98	- 7.5%	
Inventory of Homes for Sale	13	18	+ 38.5%				
Months Supply of Inventory	2.5	4.8	+ 92.0%				

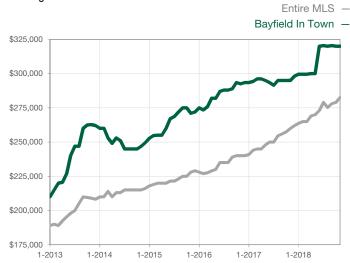
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	9	4	- 55.6%	
Sold Listings	2	0	- 100.0%	8	3	- 62.5%	
Median Sales Price*	\$219,500	\$0	- 100.0%	\$225,750	\$215,000	- 4.8%	
Average Sales Price*	\$219,500	\$0	- 100.0%	\$223,688	\$221,333	- 1.1%	
Percent of List Price Received*	100.8%	0.0%	- 100.0%	99.1%	99.4%	+ 0.3%	
Days on Market Until Sale	156	0	- 100.0%	120	70	- 41.7%	
Cumulative Days on Market Until Sale	156	0	- 100.0%	120	70	- 41.7%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.6	1.5	+ 150.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

