Local Market Update for October 2018







Bayfield In Town

Single Family	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	4	0	- 100.0%	78	63	- 19.2%	
Sold Listings	5	4	- 20.0%	57	36	- 36.8%	
Median Sales Price*	\$351,500	\$305,000	- 13.2%	\$295,000	\$315,500	+ 6.9%	
Average Sales Price*	\$350,100	\$316,625	- 9.6%	\$297,139	\$318,736	+ 7.3%	
Percent of List Price Received*	99.3%	98.6%	- 0.7%	98.2%	98.8%	+ 0.6%	
Days on Market Until Sale	95	83	- 12.6%	100	86	- 14.0%	
Cumulative Days on Market Until Sale	95	83	- 12.6%	105	97	- 7.6%	
Inventory of Homes for Sale	14	18	+ 28.6%				
Months Supply of Inventory	2.6	4.8	+ 84.6%				

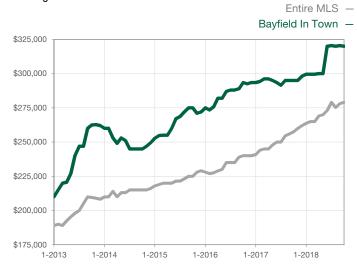
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	0	1		8	4	- 50.0%	
Sold Listings	0	0		6	3	- 50.0%	
Median Sales Price*	\$0	\$0		\$226,250	\$215,000	- 5.0%	
Average Sales Price*	\$0	\$0		\$225,083	\$221,333	- 1.7%	
Percent of List Price Received*	0.0%	0.0%		98.6%	99.4%	+ 0.8%	
Days on Market Until Sale	0	0		107	70	- 34.6%	
Cumulative Days on Market Until Sale	0	0		107	70	- 34.6%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.7	1.3	+ 85.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

