Local Market Update for August 2018







Durango Rural

| Single Family | August | | | Year to Date | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 08-2017 | Thru 08-2018 | Percent Change from Previous Year |
| New Listings | 41 | 56 | + 36.6% | 481 | 455 | - 5.4% |
| Sold Listings | 39 | 35 | - 10.3% | 250 | 241 | - 3.6% |
| Median Sales Price* | \$460,000 | \$499,900 | + 8.7% | \$437,000 | \$480,000 | + 9.8% |
| Average Sales Price* | \$547,852 | \$739,448 | + 35.0% | \$491,868 | \$563,465 | + 14.6% |
| Percent of List Price Received* | 97.8% | 96.7% | - 1.1% | 98.0% | 97.3% | - 0.7% |
| Days on Market Until Sale | 96 | 120 | + 25.0% | 127 | 117 | - 7.9% |
| Cumulative Days on Market Until Sale | 116 | 160 | + 37.9% | 152 | 156 | + 2.6% |
| Inventory of Homes for Sale | 287 | 258 | - 10.1% | | | |
| Months Supply of Inventory | 8.9 | 8.4 | - 5.6% | | | |

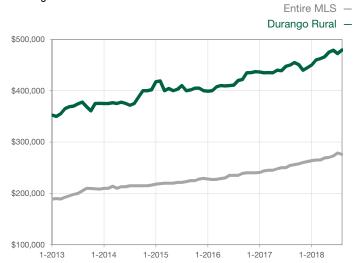
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | August | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 08-2017 | Thru 08-2018 | Percent Change from Previous Year | |
| New Listings | 10 | 3 | - 70.0% | 45 | 48 | + 6.7% | |
| Sold Listings | 6 | 4 | - 33.3% | 29 | 31 | + 6.9% | |
| Median Sales Price* | \$442,608 | \$390,000 | - 11.9% | \$369,500 | \$315,000 | - 14.7% | |
| Average Sales Price* | \$467,325 | \$393,725 | - 15.7% | \$385,645 | \$379,329 | - 1.6% | |
| Percent of List Price Received* | 100.2% | 98.3% | - 1.9% | 98.9% | 98.4% | - 0.5% | |
| Days on Market Until Sale | 137 | 118 | - 13.9% | 117 | 92 | - 21.4% | |
| Cumulative Days on Market Until Sale | 137 | 165 | + 20.4% | 138 | 98 | - 29.0% | |
| Inventory of Homes for Sale | 19 | 18 | - 5.3% | | | | |
| Months Supply of Inventory | 4.7 | 4.6 | - 2.1% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

