

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Vallecito

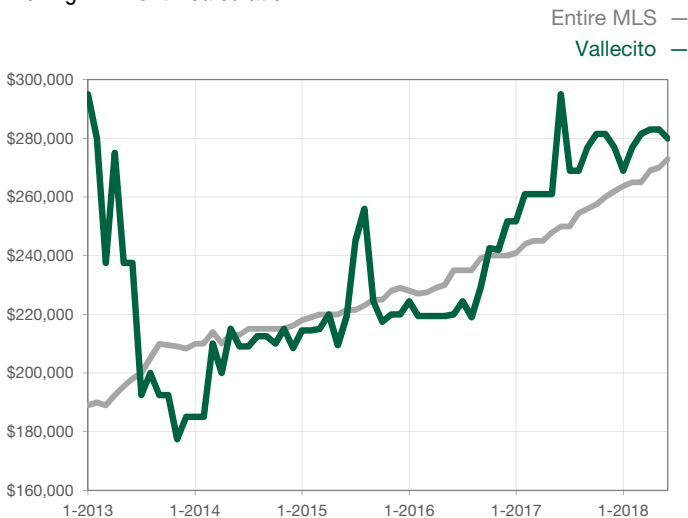
| Single Family | June | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 9 | 7 | - 22.2% | 42 | 30 | - 28.6% |
| Sold Listings | 4 | 3 | - 25.0% | 14 | 12 | - 14.3% |
| Median Sales Price* | \$327,500 | \$325,000 | - 0.8% | \$253,500 | \$265,000 | + 4.5% |
| Average Sales Price* | \$322,750 | \$369,000 | + 14.3% | \$272,045 | \$300,888 | + 10.6% |
| Percent of List Price Received* | 95.3% | 96.0% | + 0.7% | 97.8% | 96.9% | - 0.9% |
| Days on Market Until Sale | 66 | 304 | + 360.6% | 98 | 171 | + 74.5% |
| Cumulative Days on Market Until Sale | 66 | 304 | + 360.6% | 118 | 171 | + 44.9% |
| Inventory of Homes for Sale | 30 | 23 | - 23.3% | -- | -- | -- |
| Months Supply of Inventory | 8.6 | 7.4 | - 14.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|--------------------------------------|------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

