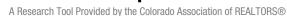
## **Local Market Update for June 2018**







## **Bayfield Rural**

| Single Family                        | June      |           |                                      | Year to Date |              |                                      |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                          | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change<br>from Previous Year |
| New Listings                         | 29        | 15        | - 48.3%                              | 115          | 107          | - 7.0%                               |
| Sold Listings                        | 17        | 12        | - 29.4%                              | 61           | 61           | 0.0%                                 |
| Median Sales Price*                  | \$345,900 | \$297,750 | - 13.9%                              | \$300,000    | \$325,000    | + 8.3%                               |
| Average Sales Price*                 | \$364,629 | \$345,833 | - 5.2%                               | \$330,723    | \$351,769    | + 6.4%                               |
| Percent of List Price Received*      | 98.9%     | 97.6%     | - 1.3%                               | 97.0%        | 97.9%        | + 0.9%                               |
| Days on Market Until Sale            | 141       | 139       | - 1.4%                               | 132          | 142          | + 7.6%                               |
| Cumulative Days on Market Until Sale | 128       | 139       | + 8.6%                               | 149          | 146          | - 2.0%                               |
| Inventory of Homes for Sale          | 81        | 68        | - 16.0%                              |              |              |                                      |
| Months Supply of Inventory           | 6.8       | 6.1       | - 10.3%                              |              |              |                                      |

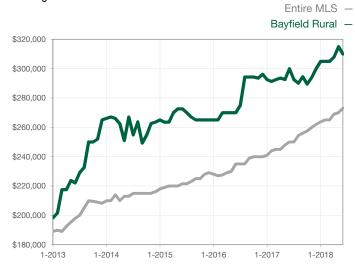
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                      | June |      |                                      | Year to Date |              |                                      |  |
|--------------------------------------|------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2017 | 2018 | Percent Change<br>from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change<br>from Previous Year |  |
| New Listings                         | 0    | 0    |                                      | 0            | 0            |                                      |  |
| Sold Listings                        | 0    | 0    |                                      | 0            | 0            |                                      |  |
| Median Sales Price*                  | \$0  | \$0  |                                      | \$0          | \$0          |                                      |  |
| Average Sales Price*                 | \$0  | \$0  |                                      | \$0          | \$0          |                                      |  |
| Percent of List Price Received*      | 0.0% | 0.0% |                                      | 0.0%         | 0.0%         |                                      |  |
| Days on Market Until Sale            | 0    | 0    |                                      | 0            | 0            |                                      |  |
| Cumulative Days on Market Until Sale | 0    | 0    |                                      | 0            | 0            |                                      |  |
| Inventory of Homes for Sale          | 0    | 0    |                                      |              |              |                                      |  |
| Months Supply of Inventory           | 0.0  | 0.0  |                                      |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

