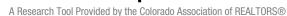
Local Market Update for June 2018







Bayfield In Town

Single Family	June			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year	
New Listings	10	9	- 10.0%	54	38	- 29.6%	
Sold Listings	10	11	+ 10.0%	30	20	- 33.3%	
Median Sales Price*	\$288,250	\$320,000	+ 11.0%	\$296,200	\$324,500	+ 9.6%	
Average Sales Price*	\$295,330	\$330,455	+ 11.9%	\$293,433	\$323,275	+ 10.2%	
Percent of List Price Received*	97.1%	98.6%	+ 1.5%	97.7%	98.6%	+ 0.9%	
Days on Market Until Sale	131	85	- 35.1%	104	89	- 14.4%	
Cumulative Days on Market Until Sale	131	85	- 35.1%	104	98	- 5.8%	
Inventory of Homes for Sale	19	17	- 10.5%				
Months Supply of Inventory	3.9	3.6	- 7.7%				

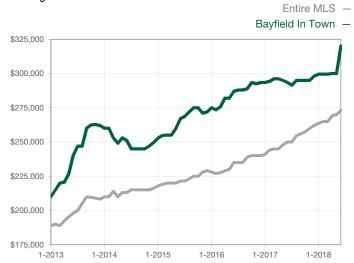
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year	
New Listings	0	0		6	2	- 66.7%	
Sold Listings	1	0	- 100.0%	5	1	- 80.0%	
Median Sales Price*	\$240,000	\$0	- 100.0%	\$212,500	\$239,000	+ 12.5%	
Average Sales Price*	\$240,000	\$0	- 100.0%	\$220,100	\$239,000	+ 8.6%	
Percent of List Price Received*	100.0%	0.0%	- 100.0%	98.7%	100.0%	+ 1.3%	
Days on Market Until Sale	110	0	- 100.0%	119	51	- 57.1%	
Cumulative Days on Market Until Sale	110	0	- 100.0%	119	51	- 57.1%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	0.6	0.0	- 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

