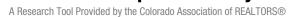
## **Local Market Update for May 2018**







## **Bayfield In Town**

| Single Family                        |           | May       |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2017      | 2018      | Percent Change<br>from Previous Year | Thru 05-2017 | Thru 05-2018 | Percent Change<br>from Previous Year |  |
| New Listings                         | 8         | 9         | + 12.5%                              | 44           | 28           | - 36.4%                              |  |
| Sold Listings                        | 4         | 2         | - 50.0%                              | 20           | 9            | - 55.0%                              |  |
| Median Sales Price*                  | \$256,950 | \$257,500 | + 0.2%                               | \$298,700    | \$329,000    | + 10.1%                              |  |
| Average Sales Price*                 | \$282,700 | \$257,500 | - 8.9%                               | \$292,485    | \$314,500    | + 7.5%                               |  |
| Percent of List Price Received*      | 97.9%     | 96.1%     | - 1.8%                               | 98.0%        | 98.7%        | + 0.7%                               |  |
| Days on Market Until Sale            | 70        | 71        | + 1.4%                               | 91           | 94           | + 3.3%                               |  |
| Cumulative Days on Market Until Sale | 70        | 161       | + 130.0%                             | 91           | 114          | + 25.3%                              |  |
| Inventory of Homes for Sale          | 21        | 13        | - 38.1%                              |              |              |                                      |  |
| Months Supply of Inventory           | 4.3       | 2.8       | - 34.9%                              |              |              |                                      |  |

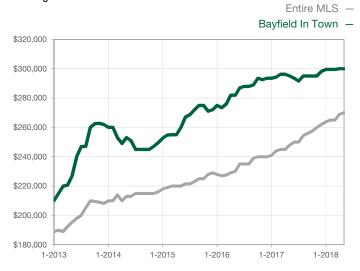
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                      |           | May  |                                      | Year to Date |              |                                      |  |
|--------------------------------------|-----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                          | 2017      | 2018 | Percent Change<br>from Previous Year | Thru 05-2017 | Thru 05-2018 | Percent Change<br>from Previous Year |  |
| New Listings                         | 1         | 1    | 0.0%                                 | 6            | 2            | - 66.7%                              |  |
| Sold Listings                        | 3         | 0    | - 100.0%                             | 4            | 1            | - 75.0%                              |  |
| Median Sales Price*                  | \$212,500 | \$0  | - 100.0%                             | \$210,000    | \$239,000    | + 13.8%                              |  |
| Average Sales Price*                 | \$217,667 | \$0  | - 100.0%                             | \$215,125    | \$239,000    | + 11.1%                              |  |
| Percent of List Price Received*      | 96.6%     | 0.0% | - 100.0%                             | 98.4%        | 100.0%       | + 1.6%                               |  |
| Days on Market Until Sale            | 141       | 0    | - 100.0%                             | 121          | 51           | - 57.9%                              |  |
| Cumulative Days on Market Until Sale | 141       | 0    | - 100.0%                             | 121          | 51           | - 57.9%                              |  |
| Inventory of Homes for Sale          | 2         | 1    | - 50.0%                              |              |              |                                      |  |
| Months Supply of Inventory           | 1.1       | 0.8  | - 27.3%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

