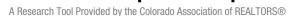
Local Market Update for April 2018







Bayfield In Town

Single Family	April			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year	
New Listings	5	8	+ 60.0%	36	19	- 47.2%	
Sold Listings	5	2	- 60.0%	16	7	- 56.3%	
Median Sales Price*	\$300,000	\$386,250	+ 28.8%	\$302,000	\$339,000	+ 12.3%	
Average Sales Price*	\$301,300	\$386,250	+ 28.2%	\$294,931	\$330,786	+ 12.2%	
Percent of List Price Received*	97.9%	99.1%	+ 1.2%	98.0%	99.5%	+ 1.5%	
Days on Market Until Sale	72	40	- 44.4%	96	100	+ 4.2%	
Cumulative Days on Market Until Sale	72	40	- 44.4%	96	100	+ 4.2%	
Inventory of Homes for Sale	18	16	- 11.1%				
Months Supply of Inventory	3.5	3.4	- 2.9%				

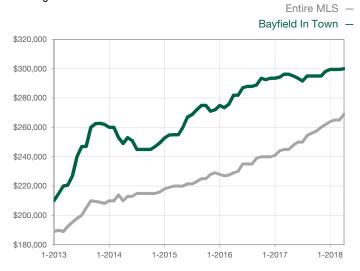
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year	
New Listings	2	1	- 50.0%	5	1	- 80.0%	
Sold Listings	1	0	- 100.0%	1	1	0.0%	
Median Sales Price*	\$207,500	\$0	- 100.0%	\$207,500	\$239,000	+ 15.2%	
Average Sales Price*	\$207,500	\$0	- 100.0%	\$207,500	\$239,000	+ 15.2%	
Percent of List Price Received*	103.8%	0.0%	- 100.0%	103.8%	100.0%	- 3.7%	
Days on Market Until Sale	59	0	- 100.0%	59	51	- 13.6%	
Cumulative Days on Market Until Sale	59	0	- 100.0%	59	51	- 13.6%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	0.6	0.7	+ 16.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

