

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



San Juan County

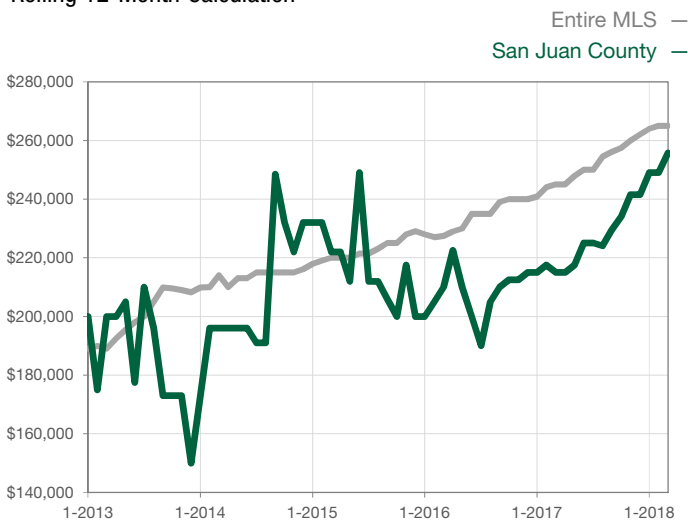
Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	2	5	+ 150.0%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$200,000	\$0	- 100.0%	\$234,000	\$612,850	+ 161.9%
Average Sales Price*	\$200,000	\$0	- 100.0%	\$434,000	\$612,850	+ 41.2%
Percent of List Price Received*	88.9%	0.0%	- 100.0%	89.8%	97.4%	+ 8.5%
Days on Market Until Sale	480	0	- 100.0%	450	540	+ 20.0%
Cumulative Days on Market Until Sale	0	0	--	435	540	+ 24.1%
Inventory of Homes for Sale	10	25	+ 150.0%	--	--	--
Months Supply of Inventory	5.9	15.6	+ 164.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
New Listings	2	1	- 50.0%	6	4	- 33.3%
Sold Listings	1	0	- 100.0%	5	0	- 100.0%
Median Sales Price*	\$219,000	\$0	- 100.0%	\$219,000	\$0	- 100.0%
Average Sales Price*	\$219,000	\$0	- 100.0%	\$251,100	\$0	- 100.0%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	98.1%	0.0%	- 100.0%
Days on Market Until Sale	54	0	- 100.0%	144	0	- 100.0%
Cumulative Days on Market Until Sale	54	0	- 100.0%	234	0	- 100.0%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

