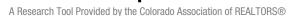
Local Market Update for March 2018







Ignacio Rural

Single Family	March			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year	
New Listings	4	1	- 75.0%	9	10	+ 11.1%	
Sold Listings	1	2	+ 100.0%	1	7	+ 600.0%	
Median Sales Price*	\$355,000	\$253,850	- 28.5%	\$355,000	\$289,000	- 18.6%	
Average Sales Price*	\$355,000	\$253,850	- 28.5%	\$355,000	\$323,243	- 8.9%	
Percent of List Price Received*	97.3%	97.8%	+ 0.5%	97.3%	94.3%	- 3.1%	
Days on Market Until Sale	161	49	- 69.6%	161	152	- 5.6%	
Cumulative Days on Market Until Sale	161	49	- 69.6%	161	186	+ 15.5%	
Inventory of Homes for Sale	18	23	+ 27.8%				
Months Supply of Inventory	8.2	9.4	+ 14.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Cumulative Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

