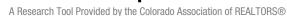
Local Market Update for March 2018







Bayfield In Town

Single Family	March			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year	
New Listings	14	6	- 57.1%	31	10	- 67.7%	
Sold Listings	4	2	- 50.0%	11	5	- 54.5%	
Median Sales Price*	\$311,200	\$272,000	- 12.6%	\$304,000	\$329,000	+ 8.2%	
Average Sales Price*	\$312,600	\$272,000	- 13.0%	\$292,036	\$308,600	+ 5.7%	
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	98.1%	99.7%	+ 1.6%	
Days on Market Until Sale	92	126	+ 37.0%	107	124	+ 15.9%	
Cumulative Days on Market Until Sale	92	126	+ 37.0%	107	124	+ 15.9%	
Inventory of Homes for Sale	26	11	- 57.7%				
Months Supply of Inventory	5.0	2.2	- 56.0%				

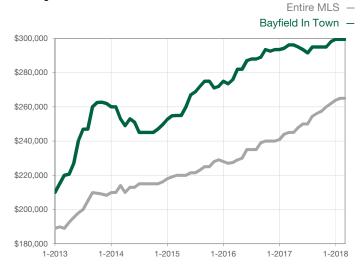
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	3	0	- 100.0%	
Sold Listings	0	0		0	1		
Median Sales Price*	\$0	\$0		\$0	\$239,000		
Average Sales Price*	\$0	\$0		\$0	\$239,000		
Percent of List Price Received*	0.0%	0.0%		0.0%	100.0%		
Days on Market Until Sale	0	0		0	51		
Cumulative Days on Market Until Sale	0	0		0	51		
Inventory of Homes for Sale	3	0	- 100.0%				
Months Supply of Inventory	1.7	0.0	- 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

