Local Market Update for December 2017







Vallecito

Single Family	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	0	1		47	57	+ 21.3%
Sold Listings	3	0	- 100.0%	36	33	- 8.3%
Median Sales Price*	\$329,000	\$0	- 100.0%	\$251,750	\$276,900	+ 10.0%
Average Sales Price*	\$282,000	\$0	- 100.0%	\$278,875	\$294,022	+ 5.4%
Percent of List Price Received*	97.5%	0.0%	- 100.0%	94.0%	96.9%	+ 3.1%
Days on Market Until Sale	174	0	- 100.0%	216	121	- 44.0%
Cumulative Days on Market Until Sale	293	0	- 100.0%	239	136	- 43.1%
Inventory of Homes for Sale	16	17	+ 6.3%			
Months Supply of Inventory	4.9	4.6	- 6.1%			

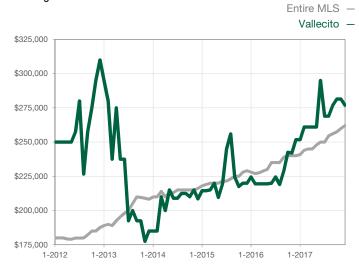
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	0	0		0	0	
Sold Listings	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Average Sales Price*	\$0	\$0		\$0	\$0	
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%	
Days on Market Until Sale	0	0		0	0	
Cumulative Days on Market Until Sale	0	0		0	0	
Inventory of Homes for Sale	0	0				
Months Supply of Inventory	0.0	0.0				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

