

# Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## San Juan County

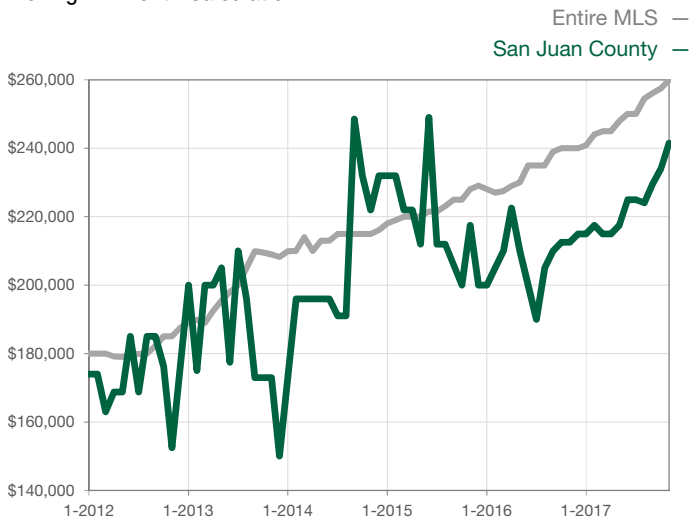
Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	2	1	- 50.0%	35	32	- 8.6%
Sold Listings	0	1	--	19	17	- 10.5%
Median Sales Price*	\$0	<b>\$318,000</b>	--	\$215,000	<b>\$234,000</b>	+ 8.8%
Average Sales Price*	\$0	<b>\$318,000</b>	--	\$288,684	<b>\$271,654</b>	- 5.9%
Percent of List Price Received*	0.0%	<b>97.8%</b>	--	94.6%	<b>92.7%</b>	- 2.0%
Days on Market Until Sale	0	<b>57</b>	--	156	<b>210</b>	+ 34.6%
Cumulative Days on Market Until Sale	0	<b>57</b>	--	236	<b>193</b>	- 18.2%
Inventory of Homes for Sale	17	<b>24</b>	+ 41.2%	--	--	--
Months Supply of Inventory	9.4	<b>14.7</b>	+ 56.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	2	0	- 100.0%	26	14	- 46.2%
Sold Listings	4	0	- 100.0%	28	16	- 42.9%
Median Sales Price*	\$180,000	<b>\$0</b>	- 100.0%	\$173,500	<b>\$168,750</b>	- 2.7%
Average Sales Price*	\$234,875	<b>\$0</b>	- 100.0%	\$199,255	<b>\$207,194</b>	+ 4.0%
Percent of List Price Received*	97.0%	<b>0.0%</b>	- 100.0%	95.8%	<b>95.4%</b>	- 0.4%
Days on Market Until Sale	102	0	- 100.0%	167	156	- 6.6%
Cumulative Days on Market Until Sale	102	0	- 100.0%	219	189	- 13.7%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	2.1	<b>1.0</b>	- 52.4%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

