Local Market Update for November 2017







Durango Mountain Area

Single Family	November			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year	
New Listings	3	1	- 66.7%	52	40	- 23.1%	
Sold Listings	2	3	+ 50.0%	21	11	- 47.6%	
Median Sales Price*	\$1,990,000	\$675,000	- 66.1%	\$555,000	\$780,000	+ 40.5%	
Average Sales Price*	\$1,990,000	\$1,058,333	- 46.8%	\$877,619	\$964,205	+ 9.9%	
Percent of List Price Received*	97.6%	83.3%	- 14.7%	93.5%	92.0%	- 1.6%	
Days on Market Until Sale	201	327	+ 62.7%	198	272	+ 37.4%	
Cumulative Days on Market Until Sale	364	264	- 27.5%	236	339	+ 43.6%	
Inventory of Homes for Sale	34	28	- 17.6%				
Months Supply of Inventory	15.0	13.1	- 12.7%				

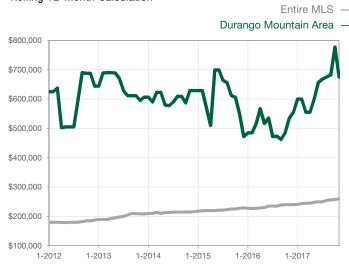
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year	
New Listings	11	15	+ 36.4%	126	149	+ 18.3%	
Sold Listings	10	10	0.0%	85	99	+ 16.5%	
Median Sales Price*	\$181,000	\$262,000	+ 44.8%	\$162,000	\$210,000	+ 29.6%	
Average Sales Price*	\$201,715	\$260,600	+ 29.2%	\$265,744	\$269,371	+ 1.4%	
Percent of List Price Received*	95.5%	93.4%	- 2.2%	94.7%	95.3%	+ 0.6%	
Days on Market Until Sale	119	203	+ 70.6%	175	172	- 1.7%	
Cumulative Days on Market Until Sale	119	276	+ 131.9%	209	194	- 7.2%	
Inventory of Homes for Sale	69	71	+ 2.9%				
Months Supply of Inventory	9.2	8.0	- 13.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

