Local Market Update for November 2017







Durango In Town

| Single Family | November | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year | |
| New Listings | 13 | 7 | - 46.2% | 264 | 243 | - 8.0% | |
| Sold Listings | 16 | 7 | - 56.3% | 170 | 169 | - 0.6% | |
| Median Sales Price* | \$476,500 | \$435,000 | - 8.7% | \$456,000 | \$440,000 | - 3.5% | |
| Average Sales Price* | \$489,745 | \$457,286 | - 6.6% | \$488,633 | \$509,588 | + 4.3% | |
| Percent of List Price Received* | 97.2% | 97.7% | + 0.5% | 97.6% | 98.0% | + 0.4% | |
| Days on Market Until Sale | 122 | 77 | - 36.9% | 107 | 114 | + 6.5% | |
| Cumulative Days on Market Until Sale | 122 | 77 | - 36.9% | 113 | 129 | + 14.2% | |
| Inventory of Homes for Sale | 70 | 65 | - 7.1% | | | | |
| Months Supply of Inventory | 4.6 | 4.4 | - 4.3% | | | | |

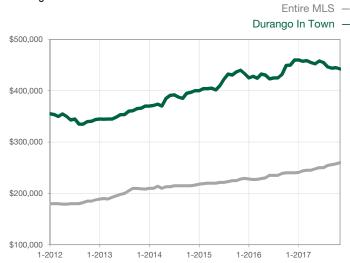
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | | |
|--------------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year | |
| New Listings | 18 | 12 | - 33.3% | 215 | 214 | - 0.5% | |
| Sold Listings | 15 | 8 | - 46.7% | 173 | 173 | 0.0% | |
| Median Sales Price* | \$295,000 | \$299,500 | + 1.5% | \$289,000 | \$311,180 | + 7.7% | |
| Average Sales Price* | \$341,123 | \$275,488 | - 19.2% | \$308,670 | \$332,937 | + 7.9% | |
| Percent of List Price Received* | 98.2% | 97.8% | - 0.4% | 98.5% | 98.9% | + 0.4% | |
| Days on Market Until Sale | 163 | 75 | - 54.0% | 115 | 112 | - 2.6% | |
| Cumulative Days on Market Until Sale | 163 | 87 | - 46.6% | 124 | 116 | - 6.5% | |
| Inventory of Homes for Sale | 44 | 49 | + 11.4% | | | | |
| Months Supply of Inventory | 2.8 | 3.2 | + 14.3% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

